

Manitoba Growth, Enterprise and Trade

Croissance, Entreprise et Commerce Manitoba

**Annual Report
2017-2018**

**Rapport annuel
2017-2018**



**MINISTER
OF GROWTH, ENTERPRISE AND TRADE**

Legislative Building
Winnipeg, Manitoba R3C 0V8
CANADA

Her Honour The Honourable Janice C. Filmon, C.M., O.M.
Lieutenant Governor of Manitoba
Room 235 Legislative Building
Winnipeg, Manitoba R3C 0V8

May it please Your Honour:

As the Minister of the Department of Growth, Enterprise and Trade, I have the privilege of presenting for the information of Your Honour the Annual Report of the Department of Growth, Enterprise and Trade for the fiscal year ending March 31, 2018.

Respectfully submitted,

Original signed by

Blaine Pedersen
Minister





**MINISTRE
DE LA CROISSANCE, DE L'ENTREPRISE ET DU COMMERCE**

Palais législatif
Winnipeg (Manitoba) R3C 0V8
CANADA

Son Honneur l'honorable Janice C. Filmon, C.M., O.M.
Lieutenante-gouverneure du Manitoba
Palais législatif, bureau 235
Winnipeg (Manitoba) R3C 0V8

Madame la Lieutenante-Gouverneure,

À titre de ministre de la Croissance, de l'Entreprise et du Commerce, j'ai le privilège de présenter à Votre Honneur le rapport annuel du ministère de la Croissance, de l'Entreprise et du Commerce pour l'exercice terminé le 31 mars 2018.

Le tout respectueusement soumis.

Le ministre,

Original signé par

Blaine Pedersen





Deputy Minister Growth, Enterprise and Trade
Room 352, Legislative Building
Winnipeg, Manitoba, Canada R3C 0V8
T 204-945-5600

The Honourable Blaine Pedersen
Minister of Growth, Enterprise and Trade
Room 358, Legislative Building
Winnipeg MB R3C 0V8

Minister:

I am honoured to present the Annual Report of the Department of Growth, Enterprise and Trade for the fiscal year ending March 31, 2018.

Respectfully submitted,

Original signed by

Dave Dyson

Deputy Minister of
Growth, Enterprise and Trade





Sous-ministre de la Croissance, de l'Entreprise et du Commerce

Palais législatif, bureau 352
Winnipeg (Manitoba) R3C 0V8, CANADA
Tél. : 204 945-5600

Monsieur Blaine Pedersen
Ministre de la Croissance, de l'Entreprise et du Commerce
Palais législatif, bureau 358
Winnipeg (Manitoba) R3C 0V8

Monsieur le Ministre,

J'ai l'honneur de vous présenter le rapport annuel du ministère de la Croissance, de l'Entreprise et du Commerce pour l'exercice terminé le 31 mars 2018.

Le tout respectueusement soumis.

Le sous-ministre par intérim de la Croissance, de l'Entreprise et du Commerce,

Original signé par

Dave Dyson



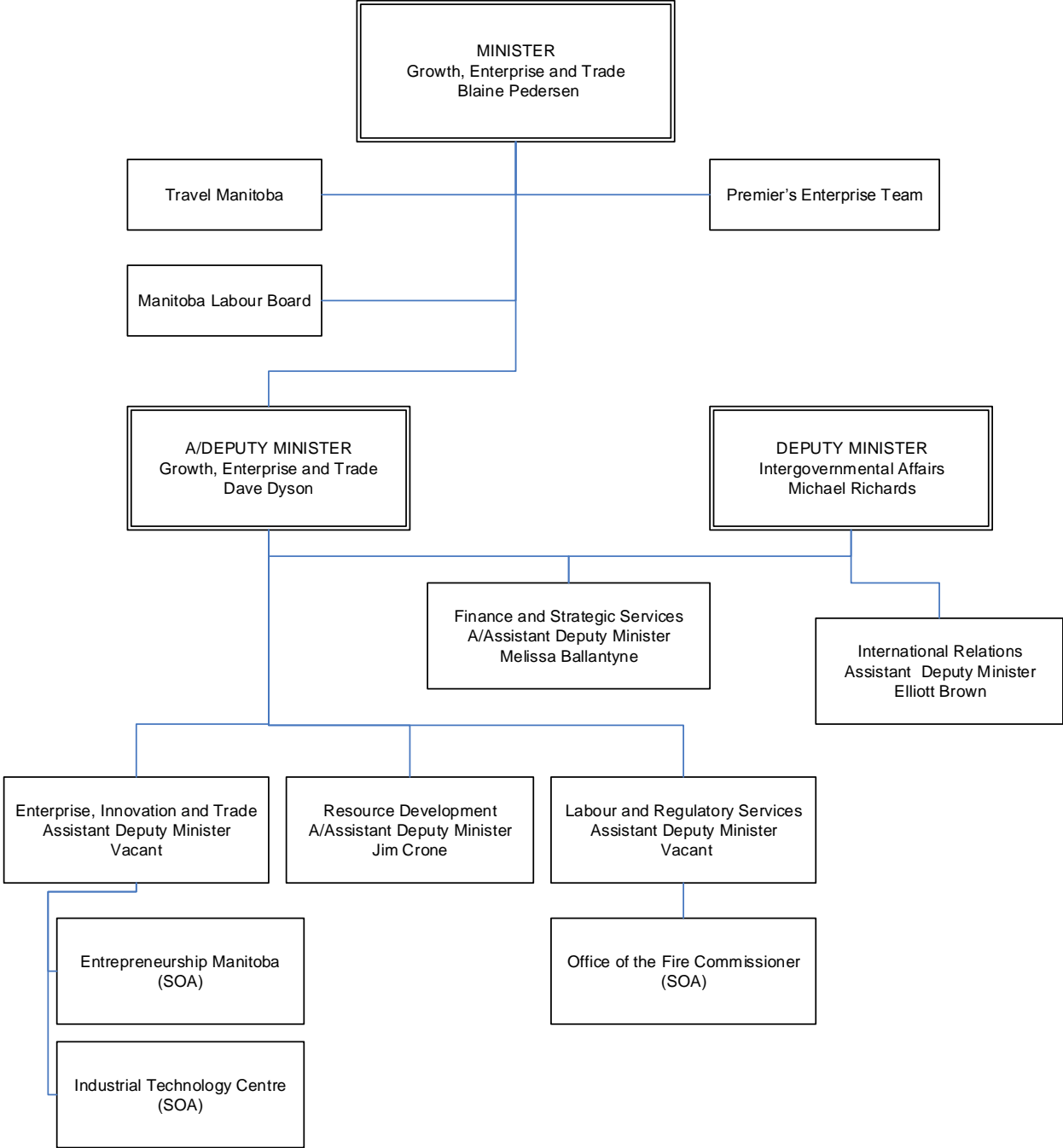
TABLE OF CONTENTS

Title	Page
Organizational Chart	i
Preface	1
Report Structure	1
Statutory Responsibilities	1
Sustainable Development	3
Organization	4
Mission and Core Principles	4
Highlights	4
Administration and Finance	11
Minister's Salary and Executive Support	11
Finance and Strategic Services	12
Enterprise, Innovation and Trade	13
Enterprise	13
Cooperative Development	15
Marketing and Sector Intelligence	16
Travel Manitoba	18
International Relations	19
Manitoba Trade	20
Partnerships for Economic Growth	22
Communities Economic Development Fund	23
Churchill Gateway Development Initiative	24
Interactive Digital Media Tax Credit	25
Cooperative Development Tax Credit	26
Industrial Technology Centre	27
Entrepreneurship Manitoba	28
Labour and Regulatory Services	29
Research, Legislation and Policy	29
Conciliation and Mediation Services	30
Manitoba Labour Board	31
Workplace, Safety and Health	33
Employment Standards	35
Worker Advisor Office	37
Office of the Fire Commissioner	38
Resource Development	39
Manitoba Geological Survey	39
Mines	41
Petroleum	43
Boards and Commissions	46
Mineral Industry Support Programs	47
Costs Related to Capital Assets	48

TABLE OF CONTENTS

Title	Page
Financial Information	49
Reconciliation Statement	49
Expenditure Summary and Explanations	50
Revenue Summary by Source and Explanations	55
Five-Year Expenditure and Staffing Summary by Appropriation	56
Performance Reporting	57
Regulatory Accountability and Red Tape Reduction	66
The Public Interest Disclosure (Whistleblower Protection) Act	68
Appendices	69
A. Summary of Business Assistance	69
B. Listing of Business Assistance	70

MANITOBA GROWTH, ENTERPRISE AND TRADE
As at March 31, 2018



PREFACE

REPORT STRUCTURE

The Annual Report is organized in accordance with the department's appropriation structure and the Main Estimates of Expenditure for the Province. The Report includes financial performance and variance information at the main and sub-appropriation levels and information relating to the department's objectives and results at the sub-appropriation level. The Report also includes information about associated agencies, business assistance, revenue and expenditures, a five-year comparison of expenditures and a staffing analysis.

STATUTORY RESPONSIBILITIES

The Amusements Act [Part II]	A 70
The Buildings and Mobile Homes Act.....	B 93
The Business Names Registration Act.....	B 110
The Communities Economic Development Act	C 155
The Community Development Bonds Act	C 160
The Construction Industry Wages Act	C 190
The Co-operative Associations Loans and Loans Guarantee Act.....	C 220
The Cooperative Promotion Trust Act.....	C 224
The Corporations Act [except Part XXIV]	C 225
The Crocus Investment Fund Act (except section 11).....	C 308
The Design Institute Act	D 40
The Manitoba Development Corporation Act.....	D 60
The Electricians' Licence Act	E 50
The Electronic Commerce and Information Act	E 55
The Elevator Act	E 60
The Employment Standard Code Act.....	E 110
The Manitoba Evidence Act [Part II and Part III].....	E 150
The Firefighters and Paramedics Arbitration Act	F 60
The Fire Prevention and Emergency Response Act.....	F 80
The Franchise Act	F 156
The Gas and Oil Burner Act.....	G 30
The Greater Winnipeg Gas Distribution Act (S.M. 1988-89, c. 40).....	-
The Income Tax Act [sections 7.13 to 7.16, 10.5 and 11.8 to 11.12]	I 10
The Innovation Funding Act	I 37
The International Labour Cooperation Agreement Implementation Act	I 65
The Labour Mobility Act	L 5
The Labour Relations Act.....	L 10
The Labour-Sponsored Ventured Capital Corporations Act [Part 2, and sections 16 to 18 as they relate to Part 2].....	L 12
The Labour Administration Act.....	L 20
The Mines and Mineral Act	M 162
The Mining and Metallurgy Compensation Act	M 190
The Oil and Gas Act.....	O 34
The Oil and Gas Production Tax Act	O 37
The Pay Equity Act.....	P 13
The Partnership Act	L 30
The Personal Information Protection and Identity Theft Prevention Act	P 33.7
The Power Engineer Act	P 95
The Property Tax and Insulation Assistance Act [Part V, and sections 1 And Part VI as they relate to subjects covered under Part V].....	P 143
The Religious Societies' Lands Act	R 70

The Research Manitoba Act.....	R 118
The Remembrance Day Act.....	R 80
The Research Manitoba Act.....	R 118
The Retail Businesses Holidays Closing Act	R 120
The Steam and Pressure Plants Act.....	S 210
The Surface Rights Act	S 235
The Technical Safety Act	T 35
The Thompson Nickel Belt Sustainable Act.....	T 58
The Travel Manitoba Act.....	T 150
The Worker Recruitment and Protection Act	W 197
The Workers Compensation Act	W 200
The Workplace, Safety and Health Act	W 210

As per Schedule "G" referred to in Order-In-Council No 192/2016

SUSTAINABLE DEVELOPMENT

The department is committed to the Principles and Guidelines set out in The Sustainable Development Act and works to have them incorporated into departmental activities, programs, and business practices. Sustainable development initiatives undertaken within the operation of the department's programs are: minimizing waste through the efficient use of office supplies and recycling; increased utilization of the internet to communicate and disseminate information to our internal and external clients; delivery of a variety of workshops, seminars, business counselling sessions and research assistance suitable for use by businesses involved with the production/delivery of environmental products and services; and participation on various sustainable development committees and working groups such as the Code of Practice; Financial Management and Sustainability Reporting teams.

The Principles and Guidelines of Sustainable Development are:

1. Integration of Environmental and Economic Decisions
2. Stewardship
3. Shared Responsibility and Understanding
4. Prevention
5. Conservation and Enhancement
6. Global Responsibility
7. Efficient Uses of Resources
8. Public Participation
9. Access to Information
10. Integrated Decision-Making and Planning
11. Waste Minimization and Substitution
12. Research and Innovation

The Sustainable Development Procurement Goals are:

1. Education, Training, and Awareness
2. Pollution Prevention and Human Health Protection
3. Reduction of Fossil Fuel Emissions
4. Resource Conservation
5. Community Economic Development

ORGANIZATION

The department's 2017/18 organizational structure is illustrated in the Organizational Chart. The mission, core principles, roles, responsibilities, and staffing are outlined in the following information.

MISSION

The Department of Manitoba Growth, Enterprise and Trade is committed to increasing prosperity for Manitobans by partnering with entrepreneurs and community leaders to develop and implement initiatives that will strengthen Manitoba's economy and create jobs. With this in mind, the department's mission is:

Increased prosperity for all Manitobans.

CORE PRINCIPLES

Based on this mission, the department's core principles are:

- Agile
- Client-centred
- Collaborative
- Outcome-driven
- Performance-measured

HIGHLIGHTS

Access to Capital

Manitoba businesses raised a record amount of equity capital using Manitoba's Small Business Venture Capital Tax Credit and Community Enterprise Development Tax Credit in 2017. During the 2017 taxation year, 26 companies raised \$25 million from Manitoba investors.

Look North

One of the government's first commitments was to work with northerners to develop a long-term sustainable solution to help unlock the tremendous economic potential of the north. Significant engagement took place in 2017/18 with the Look North Report and Action Plan presented to government in October 2017. The most recent sessions in March 2018 further developed strategic actions and solutions in each of the six priority areas including mineral and other resource development, Indigenous engagement and partnerships, strategic infrastructure investment, housing, enterprise eco-system of support and education, training and workforce development.

Mineral Development Protocol

Government remains committed to advancing reconciliation and building respectful and productive partnerships with First Nations to responsibly and sustainably develop our natural resources. A

comprehensive engagement process was led by co-Chairs Ron Evans and Jim Downey with First Nations and industry stakeholders. This process informed the development of a framework for a mineral development protocol between Manitoba and First Nations including a proposed Crown-Indigenous Consultation guide and matrix for mineral development as well as the government-wide duty to consult framework. The implementation of that framework is a key priority for 2018/19.

Economic Growth Strategy

Expanding on the work in the North, the department commissioned Deloitte to undertake a comprehensive review of Manitoba's economic development efforts on a province-wide basis. In December 2017, the government acted on Deloitte's recommendation to develop a bold and modern economic growth strategy and appointed Barb Gamey, entrepreneur and member of the Premier's Enterprise Team and Dave Angus, former President and CEO of the Winnipeg Chamber of Commerce, to lead the effort. Significant foundational work was completed in 2017/18, leading up to a broad-based consultation and strategy development process planned for early 2018/19.

Manitoba's mining and petroleum industries are undergoing a strategic transformation process related to the government's Economic Development Strategy as reflected in the key results achieved in the report. This alignment includes the Mines and Geological Survey branch review of mineral industry incentives and a review of sector-related Boards and Commissions.

Tourism

Manitoba's tourism sector is a strong contributor to the economic vitality of the province. In 2016 (the most recent data available from Statistics Canada), Manitoba saw over 10.6 million visitors and tourism expenditures of \$1.6 billion. The sector, directly and indirectly, employs over 24,500 people and accounts for \$277.2 million in provincial tax revenue. In Budget 2016, the government implemented the Plan 96/4 tourism funding program. Under the model, the provincial government retains 96% of provincial tax revenue generated by the tourism sector and 4% percent is allocated to tourism development and marketing initiatives. As a result, the 2016/17 provincial budget allocated an additional \$3.4 million to tourism marketing and development. A further \$452 thousand was invested in 2017/18. The additional investment has allowed Travel Manitoba to expand efforts to attract visitors from key markets around the globe. In addition, the agency launched a northern tourism strategy in December 2017 to align with and support the objectives of the provincial Look North initiative. Its goal is to increase tourism expenditures in the north from \$116 million to between \$132 million and \$151 million by 2022.

Promoting Trade

In 2017/18 Manitoba companies reported approximately \$58 million in sales as a result of attending activities coordinated and/or as a result of business introductions facilitated by the department.

The department worked to improve Manitoba companies' access to national and international markets by representing Manitoba at free trade negotiations, including at the North America Free Trade Agreement (NAFTA), the Comprehensive and Progressive Trans Pacific Partnership (CPTPP), the new Canadian Free Trade Agreement (CFTA) and the provisional application of the Comprehensive Economic and Trade Agreement (CETA) between Canada and the European Union (EU) entered into force. This removed 98 percent of EU tariff lines for Canadian goods.

Cannabis

In 2017/18, the department began implementation of Manitoba's Retail Cannabis Framework. Over 100 private sector proposals to operate networks of retail cannabis stores in Manitoba were gathered through a Request for Proposals process. The Request for Proposals process began in November 2017 and ended in February 2018 with conditional awards to four retailers. Collaboration with Manitoba Liquor and Lotteries

addressed cannabis supply matters, for which that Corporation will take overall responsibility, and with the Liquor and Gaming Authority to review government's proposed regulatory framework and ensure that all potential regulatory and licensing issues were captured. The Association of Manitoba Municipalities and the Manitoba Chambers of Commerce were briefed about the impact of cannabis legalization on municipal governments, and feedback was acquired. Initial meetings occurred with the Grand Chief of the Assembly of Manitoba Chiefs to discuss opportunities for First Nation participation. It is expected that 2018/19 will see increased activity, including cross-departmental collaboration and coordination, and the establishment of stand-alone private sector-operated retail cannabis stores.

Reducing Red Tape

The Employment Standards Branch saw 64% of claims filed in 2017/18 resolved in approximately 30 days using its Quick Resolution process. This process is designed to improve compliance and resolve claims voluntarily in short timeframes and with low administrative costs.

In a similar vein, the Employment Standards Code is being modernized to better reflect the goal of providing basic protections to working Manitobans while eliminating unnecessary administrative requirements. These changes include:

- Amendments to the Worker Recruitment and Protection Act were introduced that will eliminate the need for temporary help agencies and employment agency businesses to be licensed;
- Eliminating the requirement on employers to obtain a permit when hiring young workers and replacing it with an online work readiness course designed to educate young workers on their employment rights;
- Allowing employers and employees to enter into agreements to average hours of work, without requiring approval from the director of Employment Standards; and
- Authorizing the Director of Employment Standards to refuse frivolous or vexatious complaints.

The Office of the Fire Commissioner developed a number of client-focused reference guides to improve service delivery to Office of the Fire Commissioner clients. The Mobile Food Trucks, Grain Dryers, and Historical Boilers guides assist clients in navigating the application and regulatory process, reducing unnecessary steps and duplications for both clients and staff.

The Office of the Fire Commissioner introduced amendments to the Steam and Pressure Plants Act that will result in reduced inspection frequencies for various types of boilers and pressure vessels and amendments to the Buildings and Mobile Homes Act and the Fires Prevention and Emergency Response Act that will allow independent contractors to perform building and fire safety inspections on behalf of municipalities (currently they must directly employ their inspectors).

ORGANISATION

La structure organisationnelle du ministère pendant l'exercice 2017-2018 est présentée dans l'organigramme. L'information qui suit porte sur la mission, les principes fondamentaux, le rôle et les responsabilités du ministère ainsi que sur sa dotation en personnel.

MISSION

Le ministère de la Croissance, de l'Entreprise et du Commerce s'engage à accroître la prospérité des Manitobains en collaborant avec des entrepreneurs et des chefs de file communautaires à l'élaboration et à la mise en œuvre d'initiatives qui renforceront l'économie du Manitoba et créeront des emplois. Dans cette perspective, la mission du ministère consiste à :

accroître la prospérité pour tous les Manitobains.

PRINCIPES FONDAMENTAUX

Compte tenu de cette mission, les principes fondamentaux du ministère sont les suivants :

- Agilité
- Priorité accordée aux clients
- Collaboration
- Recherche de résultats
- Mesure de la performance

FAITS SAILLANTS

Accès au capital

Les entreprises manitobaines ont mobilisé une quantité record de capital-actions en 2017 grâce au crédit d'impôt pour capital de risque de petites entreprises et au crédit d'impôt pour l'expansion des entreprises dans les collectivités du Manitoba. Durant l'année d'imposition 2017, 26 compagnies ont mobilisé 25 millions de dollars fournis par des investisseurs manitobains.

Objectif Nord

L'un des premiers engagements du gouvernement a été de travailler avec la population du Nord afin de mettre au point une solution durable à long terme permettant de libérer les énormes potentialités économiques de cette région. Une étape importante a été franchie avec la présentation au gouvernement du rapport et du plan d'action d'Objectif Nord, en octobre 2017. Au cours des plus récentes séances, en mars 2018, des actions et des solutions stratégiques supplémentaires ont été élaborées dans chacun des six domaines prioritaires, soit : le développement du secteur minier et d'autres ressources; la participation des Autochtones et les partenariats; l'investissement dans l'infrastructure stratégique; le logement; l'écosystème de soutien à l'entreprise; l'éducation, la formation et le perfectionnement de la main-d'œuvre.

Protocole de développement des ressources minières

Le gouvernement demeure déterminé à faire progresser la réconciliation en établissant des relations respectueuses et productives avec les Premières Nations afin d'exploiter nos ressources naturelles de façon responsable et durable. Les deux coprésidents, Ron Evans et Jim Downey, ont dirigé un processus approfondi d'engagement des Premières Nations et des intervenants de l'industrie. Ce processus a guidé l'élaboration d'un cadre de travail visant la création d'un protocole de développement des ressources minières liant le Manitoba et les Premières Nations. Le cadre comprend, notamment, un projet de guide et de tableau de consultation entre la Couronne et les Autochtones au sujet du développement des ressources minières, et l'obligation de consulter à l'échelle du gouvernement. La mise en œuvre de ce cadre de travail est une priorité essentielle pour 2018-2019.

Stratégie de croissance économique

Prolongeant le travail effectué dans le Nord, le ministère a chargé la société Deloitte d'entreprendre une étude approfondie des initiatives de développement économique du Manitoba à l'échelle de la province. En décembre 2017, le gouvernement a donné suite à la recommandation de Deloitte visant l'élaboration d'une stratégie audacieuse et moderne de croissance économique. Il a nommé Barb Gamey, entrepreneure et membre de l'Équipe d'entreprise du premier ministre, et Dave Angus, ancien président-directeur général de la Chambre de commerce de Winnipeg, pour diriger cette initiative. Une intense activité a permis de jeter les bases de l'initiative en 2017-2018 et a débouché sur une consultation à grande échelle et sur un processus d'élaboration de la stratégie que l'on prévoit pour début 2018-2019.

Les industries minières et pétrolières du Manitoba sont l'objet d'un processus de transformation stratégique lié à la stratégie de développement économique du gouvernement et dont témoignent les principaux résultats mentionnés dans le rapport. Cette harmonisation comprend l'examen des mesures incitatives destinées à l'industrie minière effectué par la Direction des mines et des services géologiques ainsi qu'un examen des conseils et des commissions liés au secteur.

Tourisme

Le secteur du tourisme du Manitoba contribue fortement au dynamisme économique de la province. En 2016 (date des données les plus récentes de Statistique Canada), le Manitoba a accueilli plus de 10,6 millions de visiteurs et a enregistré des dépenses touristiques de 1,6 milliard de dollars. Le secteur emploie directement et indirectement plus de 24 500 personnes et représente 277,2 millions de dollars en recettes fiscales provinciales. Dans le cadre du Budget de 2016, le gouvernement a mis en œuvre un programme de financement du tourisme appelé Plan 96/4. En vertu de ce modèle, le gouvernement provincial conserve 96 % des recettes fiscales provinciales générées par le secteur du tourisme et les 4 % restants sont affectés à des initiatives de développement et de marketing du tourisme. Par conséquent, le budget provincial 2016-2017 a affecté une somme additionnelle de 3,4 millions de dollars au développement et au marketing du tourisme. Un total de 452 000 \$ supplémentaires a été investi en 2017-2018. Cette somme a permis à Voyage Manitoba d'accroître ses initiatives visant à attirer des visiteurs en provenance des principaux marchés dans le monde. De plus, l'organisme a lancé une stratégie touristique pour le nord en décembre 2017 afin de rejoindre et d'appuyer les objectifs de l'initiative provinciale Objectif Nord. Le but est d'accroître les revenus du tourisme dans le Nord en les faisant passer de 116 millions de dollars à 132 millions de dollars, puis 151 millions de dollars d'ici 2022.

Promotion du commerce

En 2017-2018, les entreprises manitobaines ont déclaré environ 58 millions de dollars de ventes obtenues en participant à des activités coordonnées par le ministère ou à la suite de présentations commerciales organisées par celui-ci.

Le ministère s'est efforcé d'améliorer l'accès des entreprises manitobaines aux marchés nationaux et

internationaux en représentant le Manitoba lors de négociations sur le libre-échange, y compris dans le cadre de l'Accord de libre-échange nord-américain, de l'Accord de Partenariat transpacifique global et progressiste, du nouvel Accord de libre-échange canadien et de l'application provisoire de l'Accord économique et commercial global entre le Canada et l'Union européenne, lequel a éliminé 98 % des lignes tarifaires de l'Union européenne pour les biens canadiens.

Cannabis

En 2017-2018, le ministère a commencé la mise en œuvre du Cadre de la vente au détail de cannabis au Manitoba. Plus de 100 représentants du secteur privé ont répondu à la demande de propositions d'exploitation des réseaux de magasins de vente au détail de cannabis. Le processus de demande de propositions s'est déroulé de novembre 2017 à février 2018 et s'est conclu par des attributions conditionnelles à quatre détaillants. La collaboration avec la Corporation manitobaine des loteries a permis de régler les questions relatives à l'approvisionnement en cannabis – la Corporation en assumera la responsabilité générale – et la collaboration avec la Régie des alcools et des jeux consistera pour celle-ci à examiner le cadre de réglementation proposé par le gouvernement et à veiller à ce que tous les enjeux possibles relatifs à la réglementation et à l'attribution des licences soient pris en compte. Le ministère a informé l'Association des municipalités du Manitoba et la Manitoba Chambers of Commerce au sujet des retombées de la légalisation du cannabis sur les administrations municipales et il a recueilli leur rétroaction. Des réunions initiales se sont tenues avec le grand chef de l'Assembly of Manitoba Chiefs pour discuter de possibilités de participation des Premières Nations. On s'attend à un accroissement d'activité en 2018-2019, y compris une collaboration et une coordination interministérielles et la mise sur pied de magasins de vente au détail de cannabis indépendants et exploités par le secteur privé.

Réduction de la bureaucratie

À la Direction des normes d'emploi, 64 % de toutes les réclamations présentées en 2017-2018 ont été réglées en environ 30 jours grâce au processus de règlement rapide. Ce processus est conçu pour améliorer la conformité et régler les réclamations de façon volontaire, rapidement et au moindre coût administratif.

Dans la même veine, un processus de modernisation du Code des normes d'emploi est en cours afin de mieux atteindre l'objectif qui consiste à offrir aux travailleurs manitobains une protection de base, tout en éliminant les exigences administratives inutiles. Ces changements comprennent :

- la modification de la Loi sur le recrutement et la protection des travailleurs, qui libérera les entreprises fournissant des services de placement et les agences de placement temporaire de l'obligation de posséder une licence;
- la suppression de l'obligation pour les employeurs de se procurer un permis pour embaucher de jeunes travailleurs et son remplacement par un cours en ligne sur l'employabilité destiné à informer les jeunes travailleurs au sujet de leurs droits;
- la possibilité pour les employeurs et les employés de conclure des accords prévoyant une durée normale du travail sans devoir obtenir l'approbation du directeur des Normes d'emploi;
- la possibilité pour le directeur des Normes d'emploi de refuser les plaintes frivoles ou vexatoires.

Le Bureau du commissaire aux incendies a élaboré plusieurs guides de référence axés sur le client afin d'améliorer sa prestation de services. Les guides consacrés aux camions de restauration mobiles, aux séchoirs à grains et aux chaudières historiques aident les clients à cheminer dans le processus de demande et de réglementation, en réduisant les étapes inutiles et les doublons, aussi bien pour les clients que pour le personnel.

À l'initiative du Bureau du commissaire aux incendies, la Loi sur les appareils sous pression et à vapeur sera modifiée afin de réduire la fréquence des inspections de chaudières et d'appareils à pression; et la Loi sur les bâtiments et les maisons mobiles ainsi que la Loi sur la prévention des incendies et les interventions d'urgence seront également modifiées afin d'autoriser les entrepreneurs indépendants à

effectuer des visites d'établissement et des visites de sécurité incendie pour le compte des municipalités (à l'heure actuelle, celles-ci doivent employer directement leurs inspecteurs).

ADMINISTRATION AND FINANCE

The Administration and Finance Division provides corporate leadership and coordination in strategic planning, financial and information technology services to support the department and related agencies in achieving their mandate.

MINISTER'S SALARY AND EXECUTIVE SUPPORT

The Minister's Salary provides additional compensation to which individuals appointed to the Executive Council are entitled.

Executive Support oversees the development and implementation of departmental policies and programs that are designed to achieve the goals set out in the department's mandate. The branch ensures the policy decisions of the government are performed and manages the activities of the department.

10-1(a) Minister's Salary

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Minister's Salary	41	1.00	42	(1)	
Total Sub-Appropriation	41	1.00	42	(1)	

10-1(b) Executive Support

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	695	9.00	723	(28)	
Other Expenditures	71		73	(2)	
Total Sub-Appropriation	766	9.00	796	(30)	

FINANCE AND STRATEGIC SERVICES

OBJECTIVES

Finance and Strategic Services leads the department in the development and implementation of corporate transformational strategy improvements. It also supports the department and related agencies on corporate policy matters, access to information, issues management, strategic planning and organizational reviews and the implementation of policies, standards and best practices.

KEY RESULTS ACHIEVED

Acted as the lead executive champion for departmental transformation elements including development and implementation of LEAN initiatives and balanced scorecards.

Worked with central government to coordinate and manage corporate policy and requests for access to information.

Led departmental strategic planning both centrally and divisionally and was responsible for the development and coordination of performance measurement systems.

Provided leadership and support of strategic planning, comptrollership and effective use of information technology resources for the department.

Conducted divisional program and policy reviews and evaluations and developed recommendations and implementation plans for the Deputy Minister's office and other central agencies.

Recorded revenue and expenditures, monitored and controlled expenditures, prepared financial reports and provided financial analysis and advice.

Developed and applied appropriate administrative, financial and information communications technology standards, policies and procedures including the sustainment and updating of business continuity plans.

Prepared departmental estimates, supplementary information for Legislative Review and annual reports.

10-1(c) Finance and Strategic Services

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	2,226	31.00	2,337	(111)	
Other Expenditures	263		419	(156)	
Total Sub-Appropriation	2,489	31.00	2,756	(267)	

ENTERPRISE, INNOVATION AND TRADE

Enterprise, Innovation and Trade provides services and support to create new companies and assist existing firms to expand, grow and innovate. Appropriate supports are provided to companies tailored to their stage in the business life cycle. The division also supports the development of provincial economic development strategies, working in collaboration with stakeholders, partners and other levels of government. The division works with other departments and agencies to ensure that companies receive fair, consistent and accountable responses to their requests for economic development assistance.

ENTERPRISE

OBJECTIVES

The Enterprise Branch provides services and financial support to create new companies and assist existing firms to expand, grow and innovate. Appropriate supports are provided through economic development partners and to companies tailored to their stage in the business life cycle, ensuring that economic development assistance is provided in a fair, consistent and accountable manner.

KEY RESULTS ACHIEVED

Under Business Financial Support, the Branch delivered several programs that provided financial assistance to businesses, administered crown corporations and provided business analysis and financial expertise in support of a Team Manitoba approach to economic development, as follows:

Grant Assistance provided non-repayable grants to not-for-profit economic development agencies. As at March 31, 2018, the program funded three organizations in partnership with the City of Winnipeg.

Manitoba Industrial Opportunities Program provided repayable, secured loans for businesses that undertake significant investment in fixed assets and/or create new jobs. As at March 31, 2018, the program had 12 active loans to nine companies totaling \$57.0 million, with 1,566 Manitoba full time equivalent jobs required and 1,612 Manitoba full time equivalent jobs maintained.

Equity Tax Credits – the Small Business Venture Capital Tax Credit and Community Enterprise Development Tax Credit improved access to equity capital for business within Manitoba by providing a 45% Provincial tax credit to Manitoba investors supplying cash equity to eligible Manitoba businesses. During the 2017 taxation year, 17 companies were approved to issue equity of which 26 (including previous years approvals), in aggregate, raised \$24.7 million from 321 Manitoba investors.

Capital Markets Initiative supported efforts to strengthen the depth and breadth of the province's capital market infrastructure in support of the provincial access to capital strategy.

Crown Corporation Administration - detailed information is available in the 2017/18 Manitoba Development Corporation annual report and the Manitoba Opportunities Fund annual report:

Manitoba Development Corporation - the Province's agent for administering loans, equity programs, grants, the Business Investor Stream of the Provincial Nominee Program and Manitoba Trade and Investment initiatives with \$185.3 million in financial assets under management.

Manitoba Opportunities Fund - the Province's agent for holding and investing the Provincial allocation of immigrant's investments made through the Federal Department of Immigration, Refugees, and Citizenship Canada's Immigrant Investor Program, with \$103.1 million in financial assets under management.

Commercialization Support For Business Program provided grants to Manitoba entrepreneurs and small to medium-sized enterprises. In 2017/18, \$601 thousand in support was provided to 50 companies.

Research Manitoba promoted, supported, and coordinated funding of research for health, natural and social sciences, engineering and the humanities in Manitoba. In 2017/18, \$15.1 million in support was provided. Additional information is available in the Research Manitoba Annual Report.

10-2(a) Enterprise

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	1,331	18.00	1,510	(179)	
Other Expenditures	228		394	(166)	1
Grant Assistance	2,636		2,649	(13)	
Program Delivery:					
- Business Financial Support	2,908		11,154	(8,246)	2
- Less: Interest Recovery	(2,610)		(8,810)	6,200	2
Commercialization Support for Business	601		2,148	(1,547)	3
Research Manitoba	15,116		15,116	-	
Total Sub-Appropriation	20,210	18.00	24,161	(3,951)	

1. Variance due to rationalization of operating expenses.

2. Lower than projected loan portfolio.

3. Program was under review.

COOPERATIVE DEVELOPMENT

OBJECTIVES

The objective of the Cooperative Development Branch is to encourage the formation and maintenance of new and existing cooperatives by providing information and advisory services.

KEY RESULTS ACHIEVED

Developed, implemented and evaluated policy and programs that promote the sustainability of the cooperative model.

Provided information, advisory services, and assistance regarding the formation and operation of cooperatives in the province, including compliance-related to regulatory requirements.

Assisted in developing linkages to other community economic development organizations.

Enhanced and developed cooperatives and the cooperative support sector by providing technical assistance, training, program supports and advice in accessing other related programs and initiatives.

Researched prospective cooperative models and how they may be relevant or adapted to the Manitoba environment.

Provided information on various financial assistance programs, including The Cooperative Loans and Loans Guarantee Board

Board administration:

The Co-operative Loans and Loans Guarantee Board provided loans and loan guarantees to cooperatives. Complete information about its members, mandate, activities and financial responsibilities can be obtained in the 2017/18 Annual Report of The Cooperative Loans and Loans Guarantee Board.

The Cooperative Promotion Board provided grants and promoted education and information sharing related to cooperatives. During 2017/18, activities of the CPB were in the process of winding down as legislation was introduced to repeal the Board's governing Act. Complete information can be obtained in the 2017/18 Annual Report of The Cooperative Promotion Board.

10-2(b) Cooperative Development

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	205	3.00	312	(107)	1
Other Expenditures	34		74	(40)	2
Grant Assistance	25		70	(45)	3
Total Sub-Appropriation	264	3.00	456	(192)	

1. Salary savings due to vacant positions.

2. Variance due to rationalization of operating expenses.

3. Variance due to fewer grants issued.

MARKETING AND SECTOR INTELLIGENCE

OBJECTIVES

With an agile and customer-centred approach, supported the government's economic growth strategies through business, industry and community-economic development and capacity-building in all regions of the province, and targeted support of key economic sectors, based on in-depth sector knowledge, policy and program development and implementation and promotion of Manitoba opportunities, using sound marketing practices.

KEY RESULTS ACHIEVED

A significant focus of the Marketing and Sector Intelligence branch in 2017/18 included the foundational work on two economic development strategies – Look North and the Manitoba Economic Growth Strategy.

The Look North initiative is a long-term vision and plan to unleash the economic potential of northern Manitoba. In April 2017, the Look North Task Force held three economic summits in Opaskwayak Cree Nation, Thompson, and Churchill along with several meetings, events and conversations with northerners. In October 2017, the Look North Task Force presented the *Look North Report and Action Plan* to the Minister of Growth, Enterprise, and Trade outlining six priority areas with the greatest potential to grow the economy in northern Manitoba.

From December 2017 to March 2018, Joint Action Groups were formed and roundtable meetings took place in Thompson and Flin Flon to discuss specific solutions and recommendations for each of the Look North priority areas.

In October 2017, Deloitte was commissioned to conduct a comprehensive review of Manitoba's economic development environment. The report cited key issues including a lack of clear goals and objectives, overlap and duplication in mandates and programming and limited coordination across government and with stakeholders. It further recommended that the Province develop an economic strategy.

The government appointed two co-chairs to provide leadership to the strategy development process – Barb Gamey, entrepreneur and member of the Premier's Enterprise Team and Dave Angus, former President and CEO of the Winnipeg Chamber of Commerce. Significant planning and foundational work were completed in 2017/18 to lay the groundwork for a broad engagement process and strategy development in the first quarter of 2018/19.

Coordinated activities and actions with other government departments and agencies to work with business to create new jobs and investment in Manitoba. The group also works closely with economic development colleagues at Western Economic Diversification Canada, the City of Winnipeg and other Manitoba municipalities, Economic Development Winnipeg, Yes! Winnipeg, Manitoba Hydro, and other organizations. Examples of this activity in 2017/18 included significant work to support efforts to secure the Ubisoft gaming studio in Winnipeg, anticipated to result in 100 new high tech jobs over the next five years. The branch also supported a 'Team Manitoba' effort to bid on the Amazon HQ2 opportunity. While unsuccessful, the bid demonstrated a strong collaboration between partners that can provide a blueprint for future projects.

The branch also continued to support rural economic development by collaborating with economic development stakeholders on a variety of initiatives aimed at growing the rural economy. Examples of activities included completing economic profiles for Manitoba's 65 self-contained labour areas across the province and collaborating with the Economic Developers Association of Manitoba to develop the curriculum for a training program for economic development practitioners and municipal officials.

10-2(c) Marketing and Sector Intelligence

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	2,007	26.00	2,450	(443)	1
Other Expenditures	680		802	(122)	2
Grant Assistance	-		63	(63)	3
Total Sub-Appropriation	2,687	26.00	3,315	(628)	

1. Salary savings due to vacant positions.
2. Variance due to rationalization of operating expenses.
3. Program was under review.

TRAVEL MANITOBA

Travel Manitoba is a Crown Agency under *The Travel Manitoba Act* that fosters development, growth, and diversity in the tourism industry in Manitoba. Travel Manitoba is responsible for marketing Manitoba as a desirable tourist destination, providing appropriate visitor and information services, stimulating the growth and competitiveness of the tourism industry and enhancing public awareness of the importance of the tourism industry. Complete information can be obtained in the 2017/18 Annual Report of Travel Manitoba.

10-2(d) Travel Manitoba

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Grant Assistance	12,069	-	12,069	-	
Total Sub-Appropriation	12,069	-	12,069	-	

INTERNATIONAL RELATIONS

International Relations provides strategic policy advice and support for the international activities of the Premier, the Minister of Growth, Enterprise and Trade, and other representatives of the Government of Manitoba. The branch also helps coordinate the government's involvement in international development projects and supports access of Manitoba firms to international development work.

OBJECTIVES

International Relations continued to focus on three main objectives in 2017/18:

1. Provide support and advice to the Premier and Ministers regarding international activities and meetings with international delegations and diplomatic representatives, as part of a coordinated approach to Manitoba's interests and relationships abroad.
2. Provide strategic and operational advice to support the international activities of government departments, including the coordination of international advocacy and advice on international agreements and negotiations.
3. Build strategic relationships with international government officials, Canadian High Commissions, Embassies, and other diplomatic posts abroad, and those involved with international activities within Manitoba and Canada, to enable Manitoba to effectively identify and pursue its international interests.

KEY RESULTS ACHIEVED

Supported US advocacy with Governors and Members of Congress, diplomatic representatives, and senior representatives from the US Administration and the Canadian Government. This included advice and support on a number of key policy areas, such as the preservation of US market access for Manitoba sectors, Canada-US work on border issues and regulatory cooperation, trans-boundary water issues, and continuing efforts to ensure market access for Canadian energy resources.

Developed and maintained relationships with officials from the US and abroad, both on a bilateral basis with national and subnational partners, and through organizations such as the National Governors' Association, the Western Governors' Association, the Midwestern Governors' Association, the Midwestern Legislative Conference, the International Legislators' Forum, and the North American Strategy for Competitiveness (NASCO).

Continued to support Manitoba's engagement on international development projects, notably by supporting Manitoba companies' access to international development work by participating in the World Bank's Private Sector Liaison Officer Network and acting as the point of contact between the Manitoba Government, Manitoba businesses, and the World Bank.

10-2(e) International Relations

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	575	7.00	693	(118)	1
Other Expenditures	105		164	(59)	2
Total Sub-Appropriation	680	7.00	857	(177)	

1. Salary savings due to vacant positions.
2. Variance due to rationalization of operating expenses.

MANITOBA TRADE

OBJECTIVES

Manitoba Trade aims to assist Manitoba companies become first-time exporters and enter new markets through developmental activities, to diversify their exports through core activities in key markets and to promote Manitoba as a destination for inward investment. Manitoba Trade manages Manitoba's internal and international trade agreements and negotiations, including oversight of domestic and international trade disputes.

KEY RESULTS ACHIEVED

Manitoba's domestic exports to international markets in 2017 totaled \$13.8 billion. Manitoba's Top Export Destinations in 2017 included the United States of America (\$8.9 billion), China (\$1.4 billion), Japan (\$812.2 million), Mexico (\$399.5 million) and Australia (\$123.7 million).

Worked with 333 Manitoba companies and organizations to explore and enter new markets and to expand within existing markets, organized 25 outbound trade missions to eight markets, organized ten inbound missions from seven different markets, coordinated ten information seminars/roundtables for Manitoba companies/organization and exhibited at six local seminars/events.

Coordinated a delegation of nearly 100 industry professionals from 16 Manitoba-based companies, led by the Honourable Ralph Eichler, Minister of Agriculture, to Agritechnica, the world's largest trade show of agricultural machinery and technology that was held in Hannover, Germany.

Manitoba companies reported approximately \$58 million in sales as a result of attending activities coordinated by and/or as a result of business introductions facilitated by Manitoba Trade.

Worked in partnership with business organizations, industry associations, and provincial/federal partners on export development initiatives.

Collaborated with 65 partners on export development initiatives. This included collaborating with the Provinces of British Columbia (5 activities), Alberta (10 activities), Saskatchewan (8 activities), Ontario (7 activities) and Quebec (4 activities) to promote a Team Canada approach in international markets.

Worked to improve Manitoba companies' access to international markets by representing Manitoba at free trade negotiations, including at the North America Free Trade Agreement (NAFTA) negotiations and the Comprehensive and Progressive Trans Pacific Partnership (CPTPP) which concluded with the signing on March 8, 2018. The CPTPP is expected to come into force in early 2019. On September 21, 2017, provisional application of the Comprehensive Economic and Trade Agreement (CETA) between Canada and the European Union (EU) entered into force. This removed 98 percent of EU tariff lines for Canadian goods.

Worked with other Canadian governments to negotiate the new Canadian Free Trade Agreement (CFTA), which came into effect on July 1, 2017. The new Canadian Free Trade Agreement establishes a new national regulatory reconciliation and cooperation process that will help to address barriers to trade that companies may experience when doing business across provincial and territorial borders.

Continued work on implementation of the New West Partnership Trade Agreement, providing Manitoba businesses with opportunities in other western provinces.

10-2(f) Manitoba Trade

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	2,409	27.00	2,493	(84)	
Other Expenditures	697		1,509	(812)	1
Total Sub-Appropriation	3,106	27.00	4,002	(896)	

1. Variance due to rationalization of operating expenses.

PARTNERSHIPS FOR ECONOMIC GROWTH

OBJECTIVES

The Partnerships for Economic Growth (PEG) program was introduced in Budget 2017 to consolidate provincial funding to third-party not-for-profit organizations for projects or activities that advance economic development in Manitoba using a new, “single window” approach. PEG was designed to fund initiatives that provide general business support, technology development and/or industry development and that are aligned with the Province’s economic development priorities.

KEY RESULTS ACHIEVED

In 2017/18, a total of \$3.9 million was provided to 12 organizations that support economic development. Program clients were instructed to review their operations to increase alignment with the economic development framework and evaluate opportunities to reduce duplication.

10-2(g) Partnerships for Economic Growth				
Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Variance Over (Under) \$(000's)	Expl. No.
Grant Assistance	3,917	4,000	(83)	
Total Sub-Appropriation	3,917	4,000	(83)	

COMMUNITIES ECONOMIC DEVELOPMENT FUND

The Communities Economic Development Fund (CEDF) is a Crown Corporation. The department supports CEDF's contribution to economic development activities in northern Manitoba. CEDF provides financial assistance in support of economic development in northern Manitoba. CEDF tables its own annual report separately with the Manitoba Legislature.

10-2(h) Communities Economic Development Fund

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Grant Assistance	1,430	1,430	-	
Total Sub-Appropriation	1,430	1,430	-	

CHURCHILL GATEWAY DEVELOPMENT INITIATIVE

The Churchill Gateway Development Initiative fostered enhanced and diversified international trade through northern rail and sea-port assets.

10-2(i) Churchill Gateway Development Initiative

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Grant Assistance	-		200	(200)	1
Total Sub-Appropriation	-		200	(200)	

1. Program was under review.

INTERACTIVE DIGITAL MEDIA TAX CREDIT

OBJECTIVES

The Interactive Digital Media Tax Credit (IDMTC) stimulates investment and job creation in Manitoba's interactive digital media industry. The IDMTC provides up to a 40% fully refundable corporate income tax credit on qualifying labour and certain marketing and distribution costs for companies that develop eligible interactive digital media products within the province.

To qualify for a 40% tax credit, a company must be a taxable Canadian corporation with a permanent establishment in Manitoba and pay 25% of its company salaries and wages to Manitoba residents. Non-Manitoban companies may qualify for a 35% tax credit if they incur at least \$1 million in qualifying Manitoba labour expenses annually.

An eligible product must include the development of digital media that the user interacts with by employing both software and data files. A qualifying product must be non-linear in nature and enable the user to become a participant with the media, not simply a reader or spectator.

KEY RESULTS ACHIEVED

Since its launch in 2008, Manitoba's IDMTC has approved approximately 150 interactive digital media projects into the program and has returned over \$7.5 million in tax credits to Manitoba companies.

In 2017/18 eleven new projects received Certificates of Eligibility, signalling their entrance into the program. The development of these new projects is projected to result in over \$2.6 million in eligible labour expenditures within the industry.

A total of thirty-three projects received tax certificates in 2017/18, benefiting 17 companies.

10-2(j) Interactive Digital Media Tax Credit

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's \$(000's)	Variance Over Under) \$(000's)	Expl. No.
Other Expenditures	1,732	1,300	432	1
Total Sub-Appropriation	1,732	1,300	432	

1. *Increased uptake of this program.*

CO-OPERATIVE DEVELOPMENT TAX CREDIT

To grow the cooperative sector, a partly refundable tax credit was available for cooperatives and credit unions that have made financial contributions towards cooperative development in Manitoba. The tax credit was eliminated in Budget 2017 for donations made after April 11th, 2017.

10-2(k) Co-operative Development Tax Credit

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Other Expenditures	-	13	(13)	1
Total Sub-Appropriation	-	13	(13)	

1. Program winding down.

INDUSTRIAL TECHNOLOGY CENTRE

The Industrial Technology Centre (ITC) is a special operating agency of the Department of Growth, Enterprise and Trade. The department supports ITC's contribution to economic development activities in Manitoba via an Economic Development Contribution Agreement. ITC provides a wide range of technical services in support of technology-based economic development in Manitoba. ITC tables its annual report separately with the Manitoba Legislature.

10-2(I) Industrial Technology Centre

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Other Expenditures	730	730		
Total Sub-Appropriation	730	730		

ENTREPRENEURSHIP MANITOBA

Entrepreneurship Manitoba is a special operating agency of Growth, Enterprise and Trade. Entrepreneurship Manitoba provides services that support the growth of Manitoba's entrepreneurial and business community. Entrepreneurship Manitoba tables its annual report separately with the Manitoba Legislature.

LABOUR AND REGULATORY SERVICES

Labour and Regulatory Services contributes to Manitoba's growth and development by ensuring public safety, creating safe and healthy workplaces, balanced employment practices and harmonious labour/management relations.

RESEARCH, LEGISLATION AND POLICY

OBJECTIVES

Research, Legislation and Policy provides centralized support to the Labour and Regulatory Services Division by conducting research and analysis, supporting policy development, coordinating the Division's legislative initiatives, and providing support services to a number of advisory boards and committees. The branch also coordinates the Department of Growth, Enterprise and Trade's responsibilities under The Regulatory Accountability Act. The objective of the branch is to provide effective and timely support to Divisional branches and to the Deputy Minister and Minister's offices in order to help the Department achieve its policy objectives.

KEY RESULTS ACHIEVED

Provided administrative support, research, and analysis to the Labour Management Review Committee.

Coordinated the development and processing of statutory and regulatory initiatives.

Responded in a timely manner to requests for information by unions, management, labour relations practitioners, the general public, the Minister, and internal and external government branches, including requests from the federal government on matters relating to the International Labour Organization.

Exchanged information and shared best practices regarding current and emerging labour trends with counterparts in other Canadian jurisdictions through the Canadian Association of Administrators of Labour Legislation.

Acted as a key contact point to provide leadership and centralized support for the division's Operational Excellence program for continuous improvement, and partnered with other government and non-government agencies to share information and best practices.

Coordinated the Department of Growth, Enterprise and Trade's compliance with The Regulatory Accountability Act.

10-3(a) Research, Legislation and Policy

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000s)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000s)	Variance Over/(Under) \$(000s)	Expl. No.
Salaries and Employee Benefits	318	7.00	454	(136)	1
Other Expenditures	147		157	(10)	
Total Sub-Appropriation	465	7.00	611	(146)	

1. Salary savings from vacant positions.

CONCILIATION AND MEDIATION SERVICES

OBJECTIVES

Conciliation and Mediation Services promotes and maintains harmonious labour-management relations in Manitoba by providing conciliation, grievance mediation and preventive mediation services to organized labour and management. The branch objectives include:

To administer *The Labour Relations Act* as it pertains to conciliation and mediation services in labour/management disputes and related situations.

To provide competent, well-trained conciliators to assist organized labour and management in collective bargaining in order to resolve impasses in negotiations and thereby minimize work stoppages.

To provide competent, well-trained mediators to assist organized labour and management when grievance procedures have failed to produce a settlement.

To assist public school teachers and school boards in collective bargaining and grievance mediation as provided under *The Labour Relations Act*.

KEY RESULTS ACHIEVED

Assisted in 81 conciliation assignments under *The Labour Relations Act* and disposed of 52 assignments during the reporting year, 98% of which were finalized without a work stoppage.

Managed 393 active joint grievance mediation files and settled 68%.

Processed 19 expedited grievance mediation files and settled 80%.

10-3(b) Conciliation and Mediation Services

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000s)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000s)	Variance Over/(Under) \$(000s)	Expl. No.
Salaries and Employee Benefits	520	7.00	680	(160)	1
Other Expenditures	54		81	(27)	2
Total Sub-Appropriation	574	7.00	761	(187)	

1. Salary savings due to vacant positions.
2. Variance due to rationalization of operating expenses.

THE MANITOBA LABOUR BOARD

OBJECTIVES

The Manitoba Labour Board is an independent and autonomous specialist tribunal comprised of a full-time chairperson, 7 part-time vice-chairpersons, and 30 Board members. The Board, through the appointment of Board Representatives, facilitates a mediation process to assist parties in resolving disputes without the need to proceed to the formal adjudicative process.

The objectives of the Board include:

To resolve applications and appeals in a fair and reasonable manner, including the expeditious issuance of appropriate orders.

To assist parties in resolving disputes without the need of the formal adjudicative process.

To provide information to parties and the public on their dealings with the board and the board's operations.

KEY RESULTS ACHIEVED

Received 291 applications and carried forward 81 files under the following Acts:

<i>The Public Interest Disclosure (Whistleblower Protection) Act</i>	3
<i>The Workplace Safety and Health Act</i>	17
<i>The Employment Standards Code</i>	30
<i>The Labour Relations Act</i>	241
Total filed in reporting year	291
<i>Cases carried forward (from 2016/17)</i>	81
Total applications before the Board*	372

*The total number of applications before the board increased 14% over the previous year's total of 326.

Disposed of/closed 292 of 372 cases (78.5%).

Scheduled 75 applications and appeals for hearing and appointed arbitrators for 60 expedited arbitration applications.

Resolved or narrowed the issues before the board in 86% of cases where a board officer was formally appointed or assisted the parties informally through the dispute mediation process. This represents an increase of 10% from the previous fiscal year.

Conducted 44 votes: thirty-one votes within the legislated time frames of the certification process; nine votes under extended limits for which the Board was satisfied exceptional circumstances existed; and four votes were not subject to timeframes stipulated under *The Labour Relations Act*.

Processed applications and appeals with a median processing time of 116 calendar days under *The Employment Standards Code* and 41 calendar days under *The Labour Relations Act* (LRA).

Conducted a review of the application for certification process significantly reducing administrative processes, resulting in a more timely service of applications.

Conducted a review of data collection in the Board's new case management system to improve and produce more timely and accurate information, reports and statistics.

10-3(c) Manitoba Labour Board

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000s)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000s)	Variance Over/(Under) \$(000s)	Expl. No.
Salaries and Employee Benefits	1,328	14.50	1,406	(78)	
Other Expenditures	194		200	(6)	
Total Sub-Appropriation	1,522	14.50	1,606	(84)	

WORKPLACE SAFETY AND HEALTH

OBJECTIVES

Workplace Safety and Health (WSH) enforces The Workplace Safety and Health Act and its three associated regulations – the Workplace Safety and Health Regulation, Operation of Mines Regulation, and Administrative Penalty Regulation – in order to ensure Manitoba’s workplaces are safe and healthy. Inspection and investigation activity focuses on improving legislative compliance. The objectives of WSH include:

To safeguard the rights of Manitobans to a safe and healthy workplace by conducting inspections and investigations that focus on unsafe workplace activities.

To inform the public on the consequences of not maintaining compliance.

KEY RESULTS ACHIEVED

Continued to work towards reducing the time-loss injury rate, and the number of work-related fatalities and serious injuries and illnesses.

Maintained a time-loss injury rate of 2.9 per 100 full-time workers in the 2017 calendar year, which represents a 10% reduction in the last five years.

Answered and triaged over 8,400 calls and responded to over 1,200 safety and health tips. This included 998 serious incidents.

Spent less time in low risk workplaces and focused on industries and workplaces with increased risk of injury or illnesses. Now, 52% of inspections result in orders being issued, indicating that the strategies are able to identify workplaces with compliance issues.

Through staff engagement and efficiency exercises, reduced the average appeal time from 111.4 days to 30.3 days, a reduction of 73%.

Increased inspections surrounding occupational hygiene and situations involving a worker’s right to refuse.

Reviewed 56 allegations of discriminatory action for further investigation and/or application of administrative penalty where appropriate, to ensure compliance with legislation.

Conducted 18 serious incident investigations in order to determine whether non-compliance contributed to the incident having occurred.

Reviewed over 250 contraventions and issued 21 administrative penalties, with fines ranging from \$1,000 to \$2,500.

Assisted the Minister’s Advisory Council on Workplace Safety and Health to complete its legislated five-year review of *The Workplace Safety and Health Act* and its administration, coordinating input from key stakeholders.

Worked with the Workers Compensation Board and SAFE Work Manitoba toward significant reductions in both the number and severity of workplace related injuries and illnesses in Manitoba.

Performance Indicators: Workplace Safety and Health Branch:

Effectiveness Measures	Planned Target 2017/18	Actual Result 2017/18	Expl. No.
Number of Inspections Conducted	5,000	4,171	1

¹ 829 inspection variance as a result of targeted enforcement strategies, increased rural presence and staff turnover. Inspections resulted in 6,000 improvement orders and over 340 stop work orders.

ADVISORY COUNCIL ON WORKPLACE SAFETY AND HEALTH

Under the authority of *The Workplace Safety and Health Act*, the Minister's Advisory Council on Workplace Safety and Health (Council) provides advice to the Minister of Growth, Enterprise, and Trade on matters related to workplace safety and health, the protection of workers in specific situations, and the appointment of consultants and advisors. The Council, appointed by the Lieutenant Governor in Council, has equal representation from workers, employers, and technical/professional organizations, and is supported technically, administratively and financially by Workplace Safety and Health.

In 2017, the Advisory Council was mandated to undertake its legislated five-year review of *The Workplace Safety and Health Act* and its administration, with the following mandate:

- Ensure adequate protections for the safety and health of workplaces;
- Reduce areas of red tape or barriers to economic growth;
- Identify areas to improve harmonization of legislation with other jurisdiction; and,
- Ensure existing requirements are clear and reasonable.

KEY RESULTS ACHIEVED

Twenty-five individuals, employers, associations etc. provided submissions during the public consultation period. On December 31, 2017, after a five-month review period, 29 recommendations were made to the Minister.

On December 4th 2017, the Boards, Committees, Councils, and Commissions Streamlining Act was introduced. As a result, the Council was dissolved.

10-3(d) Workplace Safety and Health

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000s)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000s)	Variance Over/(Under) \$(000s)	Expl. No.
Salaries and Employee Benefits	6,012	86.20	7,296	(1,284)	1
Other Expenditures	1,229		1,756	(527)	2
Total Sub-Appropriation	7,241	86.20	9,052	(1,811)	

1. Salary savings due to vacant positions.
2. Variance due to rationalization of operating expenses.

EMPLOYMENT STANDARDS

OBJECTIVES

Employment Standards seeks to promote compliance with employment legislation and protect vulnerable workers. It offers labour adjustment services to assist employers find solutions to potential business closures or layoffs while supporting workforce adjustment committees to develop retraining and re-employment strategies for employees. The objectives of the branch include:

- To achieve a high level of voluntary compliance with employment standards legislation for timely resolution for employees and employers, and cost-effective use of government resources.
- To enforce minimum standards, when necessary, to ensure payment of wage entitlements for employees and a level playing field for employers.
- To streamline administrative processes, reducing unnecessary burdens on employers and employees and improving efficiency in the branch.
- To provide services to employers and employees to help respond to business closures and lay-offs, and facilitate timely re-entry into the workforce of affected employees.

KEY RESULTS ACHIEVED

Legislation was introduced with proposed amendments to modernize *The Employment Standards Code* and eliminate the licensing requirements for employment agency businesses and temporary help agencies in *The Worker Recruitment and Protection Act*. *The Employment Standards Regulation* was amended to set the security guard minimum wage at \$12.50 per hour.

Responded to approximately 30,000 telephone calls and over 3,700 e-mail inquiries.

Resolved 1,591 claim-based investigations and recovered \$1.1 million in wages.

Worked with parties to resolve 88% of all claims without a formal order being issued by an employment standards officer.

Voluntarily resolved 63% of all claims in an average of 30 days using an education-based Quick Resolution process, eliminating the need in these cases for field investigations or formal orders.

Issued 13 Administrative Penalty Orders related to repeated non-compliance with minimum standards legislation.

Provided employer-only public education sessions to promote understanding of the legislation.

Evaluated 37 licence applications, 64 employment agency business licence applications, 45 temporary help agency licence applications, 118 child performer permit applications and 552 employer business registration applications under *The Worker Recruitment and Protection Act*.

Processed 2,078 Child Employment Permit applications under *The Employment Standards Code*.

Performance Indicators: Client-Initiated Services

April 1, 2017 to March 31, 2018

Claim Resolution Method	Percentage of Finalized Claims
Quick Resolution Process	64
Field Investigation	30
Alternate Dispute Resolution	1
Manitoba Labour Board	1
Judgement and Collections	1

*Note: Numbers have been rounded and approximate 100%

10-3(e) Employment Standards

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000s)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000s)	Variance Over/(Under) \$(000s)	Expl. No.
Salaries and Employee Benefits	2,730	39.60	3,029	(299)	1
Other Expenditures	336		401	(65)	2
Total Sub-Appropriation	3,066	39.60	3,430	(364)	

1. Salary savings due to vacant positions.
2. Variance due to rationalization of operating expenses.

WORKER ADVISOR OFFICE

OBJECTIVES

The Worker Advisor Office, established under Section 108 of *The Workers Compensation Act*, is independent of the Workers Compensation Board (WCB), and provides professional and timely service to workers and their dependants who require assistance with their workers compensation claims.

Advises workers and their dependants on the interpretation of *The Workers Compensation Act*, its regulations and WCB policies.

Assists workers in understanding WCB processes in general, and specific decisions that affect their entitlement to benefits.

Advises, assists, and where appropriate, represents injured workers in appeals to obtain benefits to which they are entitled under *The Workers Compensation Act* in a fair, compassionate and timely manner.

KEY RESULTS ACHIEVED

Opened 277 new files to assist injured workers dispute a claim decision by the WCB and facilitate a fair resolution.

Closed a total of 270 files.

Provided informal advice and assistance in 126 cases.

Represented workers at various levels of the workers compensation process in 144 cases, comprising:

- 31 at case management/adjudication
- 75 at Review Office
- 38 at Appeal Commission.

10-3(f) Worker Advisor Office

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000s)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000s)	Variance Over/(Under) \$(000s)	Expl. No.
Salaries and Employee Benefits	560	9.00	696	(136)	1
Other Expenditures	52		54	(2)	
Total Sub-Appropriation	612	9.00	750	(138)	

1. Salary savings due to vacant positions.

OFFICE OF THE FIRE COMMISSIONER

The Office of the Fire Commissioner (OFC) is a special operating agency of the Department of Growth, Enterprise and Trade. The Office of the Fire Commissioner provides a critical role in Manitoba's Public Safety Network as a regulator of buildings and equipment, and emergency response agency on behalf of the Province, as well as education and training provided in support of the Manitoba Fire Service, building officials and the local authorities that they serve. The Office of the Fire Commissioner tables its annual report separately with the Manitoba Legislature.

RESOURCE DEVELOPMENT

Resource Development promotes the economic wealth and general prosperity of all Manitobans through the efficient regulation of mineral, oil and gas and quarry tenure and the promotion of mineral opportunities in Manitoba. When required, the division also facilitates and resolves disputes between surface and sub-surface rights holders.

MANITOBA GEOLOGICAL SURVEY

OBJECTIVES

The Manitoba Geological Survey (MGS) collects, analyzes and disseminates authoritative geoscience information relating to the geology and mineral potential of Manitoba with the objective of informing exploration investment decisions, Indigenous consultation, land-use and infrastructure planning, policy development and environmental protection.

KEY RESULTS ACHIEVED

Service Delivery

MGS's services provided valuable information related to the environment, health and safety (e.g., water, radon), natural-hazard identification, infrastructure development and education. The online GIS Map Gallery is Manitoba's primary geological database representing a valuable minerals sector repository and deliverable/product of the Survey's core program. The program has faced contracting and upgrade technical setbacks in recent months but anticipates improvements through ongoing business transitions, which are currently underway. MGS also proactively worked in collaboration with Parks and Protected Spaces in Sustainable Development on resource-potential assessments, and evaluations of protected-areas proposals, an area increasingly integral to the MGS program.

Opportunities & Partnerships

In 2017, MGS partnered with exploration companies, the Geological Survey of Canada (GSC), and various universities. MGS worked closely with the GSC under two current federal collaborative geoscience programs: Geo-mapping for Energy and Minerals (GEM) and the Targeted Geoscience Initiative (TGI). These programs provided high-level opportunities for Manitoba to bring federal funding and geoscience activities to Manitoba, and to maintain the integrity of the Canadian geoscience network. In addition, MGS project priorities in 2017 included:

- Superior province east and southeast of Thompson (areas of high mineral potential for a variety of commodities), Flin Flon and Lynn Lake belts (areas of active mineral exploration for copper, zinc, gold, and nickel).
- Hudson Bay Lowland (assessment of petroleum potential linked to Phase 2 of national collaborative Geo-mapping for Energy and Minerals program).
- Southwest-southcentral Manitoba (studies of lithium and lead-zinc potential).
- Northern Manitoba (Quaternary geoscience studies in support of drift-exploration and aggregate-resource assessments).
- Manitoba south of 55°N (advancement of digital three-dimensional (3-D) model of Phanerozoic stratigraphy – the key geoscience framework for hydrogeological, petroleum and socio-economic assessments).

10-4(a) Manitoba Geological Survey

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	3,542	47.10	3,592	(50)	
Other Expenditures	1,436		1,013	423	1
Total Sub-Appropriation	4,978	47.10	4,605	373	

1. Crown-Indigenous Consultation Fund eligible expenditures were covered by the division.

MINES

OBJECTIVES

The Mines branch administers legislation governing the disposition of mineral rights (permits, claims, and leases), exploration, development and production of the province's non-fuel mineral resources, and mine and quarry rehabilitation.

As required by legislation, the Mining Recording Office (MRO) processes applications and maintains up-to-date records of mineral dispositions and leases and all related legal transactions. The MRO also monitors and inspects the activities of disposition and leaseholders for compliance with requirements of *The Mines and Minerals Act and Regulations*, (collecting fees, rentals, royalties, rehabilitation levies, taxes and cash security deposits payable under the Regulations).

Responsible for monitoring mining activities in Manitoba, Mining Engineering/Inspection (MEI) works to ensure compliance with requirements under The Mines and Minerals Act (including licenses, registrations, permits, leases, closure plan submissions, royalty/levy charges on production, and environmental operation standards). Aggregate producers pay an annual levy based on the number of tonnes produced. Monies received fund pit and quarry rehabilitation.

Sustainable Land Planning Services/Crown Land and Municipal Planning objectives facilitate the provincial interest in natural resources, manage surface and Crown mineral land, and facilitate responsible mineral extraction that does not impair ecosystems and damage threatened habitat. *The Planning Act* governs land use planning and development in Manitoba. The legislation provides municipalities and planning districts with the authority to create and adopt a Development Plan and zoning by-law.

Land Management provides technical support and advice to numerous land use resource reviews and assessment processes and land use proposals.

KEY RESULTS ACHIEVED

Mining Recording Office results include:

- \$3.5 million total revenue collected during 2017/18.
- 678 mining claims and 15 mineral exploration licenses recorded, covering a total of 373,267 hectares.
- 18 quarry mineral leases over 403 hectares.
- 1,009 Quarry leases and 29,394 hectares in good standing.
- 834 casual quarry permits and 781 registration certificates for private pits and quarries issued.

In terms of aggregate production from private and Crown lands in 2017/18, approximately \$ 2.9 million was contributed to the Quarry Rehabilitation Fund, and 60 rehabilitation projects were completed at a cost of \$2.4 million. The total number of projects completed since 1992 comprise approximately 10,605 hectares of land rehabilitated.

Under the Orphaned and Abandoned Mine Site Rehabilitation Program, total expenditures were \$15.3 million, focusing on progress on large projects in Fox, Sherridon, Ruttan, and Farley mine sites. To date, 30 of 31 high hazard sites have been rehabilitated. Work was also completed on 10 low/moderate exploration sites in Whiteshell Provincial Park.

In 2017, the Mines Branch was instrumental in the provision of geological expertise, including geographic information systems analysis, toward the effective planning and land use in Manitoba. Staff reviewed and commented on the technical elements of development plans, zoning by-laws, secondary plans and subdivision applications for municipalities and planning districts throughout the province.

Land Management provided public outreach to the mining sector on forging constructive relationships with Indigenous communities, Manitoba's cottage lot program, assisting Manitoba explorers and Indigenous

groups on land tenure and permitting issues and providing technical support to Watershed and Resource Management Boards.

Received and evaluated reports of required work submitted under *The Mines and Minerals Act* to ensure compliance with legislation and acceptable industry standards and at the request of the Manitoba Securities Commission, reviewed technical submissions on mining projects to ensure conformity to reporting standards as set out in National Instrument 43-101 - Standards of Disclosure for Mineral Projects.

	2013	2014	2015	2016	2017
Reports of work added to Assessment Library	95	57	62	45	68
Reports transferred to non-confidential status	136	110	133	109	44

10-4(b) Mines

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	1,456	25.50	1,322	134	
Other Expenditures	4,402		2,019	2,383	1
Total Sub-Appropriation	5,858	25.50	3,341	2,517	

1. Increased adjustment to Liabilities for Contaminated Orphaned and Abandoned Mines Sites.

PETROLEUM

OBJECTIVES

To provide for and encourage the safe, sustainable and efficient development of Manitoba's oil and gas resources.

Under the authority of The Oil and Gas Act and the Drilling and Production Regulation, Geology is responsible for providing technical geological support to the Administration, Engineering, and Inspection, and Digital Information Services sections on items requiring geological interpretations and considerations.

Production Accounting is responsible for collection and entry of monthly oil production data and for implementing the Manitoba Drilling Incentive Program (MDIP).

KEY RESULTS ACHIEVED

Manitoba's oil and gas sector, situated primarily in the southwestern part of the province, produced over 2.241 million cubic metres or 14.1 million barrels of oil (6,141 m³ or 38,628 barrels of oil per day), with a total value of \$867 million.

In 2017, the petroleum industry spent \$372.7 million on exploration and development of oil and gas resources, drilling 240 new wells and operating 6,069 producing and support wells.

Royalties, production taxes and revenue from the administration of Crown-owned oil and gas rights, fees and sundry accounted for \$20.0 million.

Pipeline and gas distribution systems contributed \$38.7 million. The province also collected revenues through taxes (income, retail sales, corporation capital, payroll, and fuel) and the industry paid approximately \$19.5 million in property taxes to municipalities where oil wells/facilities are located.

Four Crown oil and gas lease sales were held. 115 Crown Leases covering 9,044 hectares sold for total revenue of \$1,582,000. Since 1979, the Province has collected over \$95.4 million from the disposition of Crown Oil and Gas Rights. As of December 31, 2017, 62,492 hectares of Crown Oil and Gas Rights were under disposition. Land activities in 2017 included processing of 112 lease renewals; 30 lease extensions; 173 lease surrenders; 438 transfers of dispositions; 28 oil and gas lease agent renewals and registrations; issuing of 96 new leases. One private sale was held, and one new lease was created.

The geology section responded to 297 external enquiries from 69 clients at 54 organizations working in or interested in working in Manitoba in 2017.

As of December 31, 2017, there were 6,203 non-abandoned wells in Manitoba requiring data collection into the Manitoba Oil and Gas Well Information System. The latest program is valid until January 1, 2019 and provides licensees of wells drilled after January 1, 2014 with a holiday oil volume on production.

- 218 wells earned an average holiday oil volume of 5,827 cubic metres, bringing the total number of wells that earned a holiday oil volume in the program to 5,443 as of March 31, 2017.
- Tax and Royalties section collected \$20 million from the petroleum industry. This revenue comprised \$10.2 million in Crown oil royalties, \$7.9 million in freehold oil taxes and \$1.9 million from administration of Crown Oil and Gas Rights, fees for well licences, battery operating permits, geophysical licences and oil and gas lease agent registration and publication sales.
- Tax and Royalties also administers trust accounts for performance deposits and the Abandonment Fund Reserve Account, approximately \$4 million in cash, term deposits and letters of credit were administered.

Engineering and Inspection activities included:

- Inspection of 123 oil and gas facilities;
- Visits to 171 abandoned well and battery sites;
- 29 service rigs, and 3 different drilling rigs;
- 242 non-compliance orders issued for wells and oil and gas facilities (not in compliance with the Act);
- 536 flow line applications processed;
- 26 inspections of pipelines (that crossed drinking water supplies) (1 infraction recorded); and
- 123 Certificates of Abandonment issued (allowing for the release of wells from performance deposit requirements).

In environmental protection (oil or salt water spill sites), 43 new spills were inspected and 30 spill sites were fully rehabilitated and released from the branch's rehabilitation program.

In 2017/18, 250 drilling licences and 10 geophysical licences were issued. In addition, 342 technical well operations applications were processed and 11 water-flood enhanced oil recovery projects were processed/approved. The Inspections unit is also a member of Manitoba Oil Producers Spill Co-op committee.

Under The Oil and Gas Act, the Minister and the Director of Petroleum have authority to issue orders relating to drilling, production, storage and transportation of oil and gas, 4 Ministerial Orders and 7 Orders were made by the Director of Petroleum on behalf of the Minister.

The Abandonment Fund Reserve Account is established under The Oil and Gas Act. Non-refundable levies on geophysical and well transfer of well licenses, battery operating permits and inactive wells are deposited in the account. The account is used as a source of funds to operate or abandon a well or facility in non-compliance with the Act. The account can be used to rehabilitate the site of an abandoned well or facility or to address any adverse effect on property caused by a well or facility. Any expenditure from the account on behalf of a licensee automatically creates a debt of the licensee to the Crown, recoverable in court.

Opening Balance (April 1, 2017)	\$1,979,357.66
Deposits	
Licenses, Permits, and Transfers	77,150.00
Interest	24,650.04
Inactive Well Levy	333,075.00
Closing Balance (March 31, 2018)	\$2,356,096.34

Petroleum Industry Overview

	2017	2016	2015
New wells drilled	240	81	205
Oil Production	2,241,525 m ³ (14.1 Million bbls)	2,336,310 m ³ (14.7 million bbls)	2,666,603 m ³ (16.8 million bbls)
Value of oil sales (\$ million)	\$867	\$750	\$891
Average selling price	\$390.77/ m ³ (\$62.13/bbl)	\$321.18/ m ³ (\$51.04/bbl)	\$335.45 m ³ (\$53.30/bbl)
Wells producing - December	3,814	3,903	4,198
Estimated Industry Expenditures (\$ million)	\$373	\$270	\$441

10-4(c) Petroleum

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	1,735	23.50	1,732	3	
Other Expenditures	3,545		2,395	1,150	1
Total Sub-Appropriation	5,280	23.50	4,127	1,153	

1. Increased liability adjustment for oil & gas production tax and royalty overpayments.

BOARDS AND COMMISSIONS

OBJECTIVES

To provide for the efficient and just resolution of disputes between surface rights holders, mineral rights, and oil and gas rights holders with respect to accessing minerals, oil, and gas.

The Mining Board functions in the arbitration of disputes between surface rights holders and mineral rights holders with respect to accessing of minerals other than oil and gas. The Board can also hear and resolve disputes between holders of mineral dispositions and between holders and officers of the department.

The Surface Rights Act establishes a quasi-judicial process for resolving land access and development disputes between oil and gas development proponents and surface rights holders.

KEY RESULTS ACHIEVED

The Mining Board received 3 applications to the Board. Established under The Mines and Minerals Act.

There were no applications, board hearings or reviews by the Surface Rights Board in 2017/18.

10-4(d) Boards and Commissions

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	4	-	31	(27)	1
Other Expenditures	5		16	(11)	1
Total Sub-Appropriation	9	-	47	(38)	

1. Decrease in the number of board meetings and hearings conducted in 2017/18.

MINERAL INDUSTRY SUPPORT PROGRAMS

OBJECTIVES

Mineral Exploration Assistance Program (MEAP) and The Manitoba Prospectors Assistance Program (MPAP) have been delivered under the Manitoba Geological Survey to encourage exploration initiatives and examination of mineral potential, in support of increased economic development and growth in remote areas.

KEY RESULTS ACHIEVED

Effective June 30, 2018, the MEAP and MPAP are under review to align with the provincial Economic Development Strategy (based on industry consultations). The MEAP expenditures for 2017/18 were \$1 million. The MPAP expenditures for 2017/18 were \$50 thousand.

The Manitoba Potash Corporation has continued to pursue development opportunities for the Russell-McCauley potash deposit in Western Manitoba.

10-4(e) Mineral Industry Support Programs

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Mineral Industry Support Programs	-		-	-	1
Manitoba Potash Project	89		97	(8)	
Total Sub-Appropriation	89		97	(8)	

1. Mineral Exploration Assistance Program and Manitoba Prospectors Assistance Program were paid directly from the Mining Community Reserve Fund (MCR).

COSTS RELATED TO CAPITAL ASSETS

Commencing in 1999/2000, it is the policy of the Province of Manitoba to record in the accounts of the Province, the tangible capital assets owned and used by the Province along with appropriate amortization costs. The Provincial Comptroller establishes standard asset classes along with capitalization thresholds and corresponding amortization rates.

Consistent with this policy, the department records:

- the amortization of departmental and government assets; and
- the interest related to the assets.

10-5(a) Costs Related to Capital Assets

Expenditures by Sub-Appropriation	Actual 2017/18 \$(000's)	Estimate 2017/18 FTE's	Estimate 2017/18 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Amortization Expense	1,150		1,150	-	
Interest Expense	518		518	-	
Total Sub-Appropriation	1,668		1,668	-	

**PART A – OPERATING EXPENDITURES
GROWTH, ENTERPRISE AND TRADE
Reconciliation Statement
\$(000s)**

EXPENDITURE DETAILS	
2017/2018 MAIN ESTIMATES	\$86,198
ALLOCATION OF FUNDS FROM: <ul style="list-style-type: none"> - Enabling Appropriations - Internal Service Adjustments 	24
2017/2018 ESTIMATE	\$86,222

**Growth, Enterprise and Trade
Expenditure Summary (\$000)
For Fiscal Year Ended March 31, 2018
(with comparative figures for the previous year)**

Estimate 2017/18 \$(000's)		Appropriation	Actual 2017/18 \$(000's)	Actual 2016/17 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
	10-1	Administration and Finance				
42	(a)	Minister's Salary	41	56	(15)	1
	(b)	Executive Support				
723		(1) Salaries and Employee Benefits	695	1,021	(326)	2
73		(2) Other Expenditures	71	71	-	
	(c)	Finance and Strategic Services				
2,337		(1) Salaries and Employee Benefits	2,226	2,396	(170)	3
419		(2) Other Expenditures	263	387	(124)	4
3,594		Total 10-1	3,296	3,931	(635)	
	10-2	Enterprise, Innovation and Trade				
	(a)	Enterprise				
		1. Enterprise				
1,510		(1) Salaries and Employee Benefits	1,331	1,867	(536)	3
394		(2) Other Expenditures	228	269	(41)	
2,649		(3) Grant Assistance	2,636	3,068	(432)	5
11,154		(4) Business Financial Support	2,908	3,678	(770)	6
(8,810)		(5) Less: Interest Recovery	(2,610)	(3,034)	424	7
2,148		2. Commercialization Support for Business	601	1,809	(1,208)	8
15,116		3. Research Manitoba	15,116	17,116	(2,000)	5
	(b)	Cooperative Development				
312		(1) Salaries and Employee Benefits	205	204	1	
74		(2) Other Expenditures	34	37	(3)	
70		(3) Grant Assistance	25	1,910	(1,885)	9
	(c)	Marketing and Sector Intelligence				
2,450		(1) Salaries and Employee Benefits	2,007	2,227	(220)	3
802		(2) Other Expenditures	680	475	205	10
63		(3) Grant Assistance	-	50	(50)	11
12,069	(d)	Travel Manitoba	12,069	11,579	490	12

Estimate 2017/18 \$(000's)	Appropriation	Actual 2017/18 \$(000's)	Actual 2016/17 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
	(e) International Relations				
693	(1) Salaries and Employee Benefits	575	689	(114)	3
164	(2) Other Expenditures	105	147	(42)	4
	(f) Manitoba Trade				
2,493	(1) Salaries and Employee Benefits	2,409	2,345	64	
1,509	(2) Other Expenditures	697	1,533	(836)	4
4,000	(g) Partnerships for Economic Growth	3,917	5,922	(2,005)	5
1,430	(h) Communities Economic Development Fund	1,430	1,430	-	
200	(i) Churchill Gateway Development Initiative	-	200	(200)	11
1,300	(j) Interactive Digital Media Tax Credit	1,732	1,032	700	13
13	(k) Co-operative Development Tax Credit	-	30	(30)	14
1730	(l) Industrial Technology Centre	730	730	-	
-	(m) Entrepreneurship Manitoba	-	-	-	
52,533	Total 10-2	46,825	55,313	(8,488)	

Estimate 2017/18 \$(000's)	Appropriation	Actual 2017/18 \$(000's)	Actual 2016/17 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
10-3	Labour and Regulatory Services				
	(a) Research, Legislation and Policy				
454	(1) Salaries and Employee Benefits	318	441	(123)	15
157	(2) Other Expenditures	147	92	55	16
	(b) Conciliation and Mediation Services				
680	(1) Salaries and Employee Benefits	520	649	(129)	3
81	(2) Other Expenditures	54	70	(16)	4
	(c) Manitoba Labour Board				
1,406	(1) Salaries and Employee Benefits	1,328	1,346	(18)	
200	(2) Other Expenditures	194	169	25	
	(d) Workplace, Safety and Health				
7,296	(1) Salaries and Employee Benefits	6,012	6,387	(375)	3
1,756	(2) Other Expenditures	1,229	1,334	(105)	4
	(e) Employment Standards				
3,029	(1) Salaries and Employee Benefits	2,730	2,649	81	
401	(2) Other Expenditures	336	328	8	
	(f) Worker Advisor Office				
696	(1) Salaries and Employee Benefits	560	588	(28)	
54	(2) Other Expenditures	52	47	5	
16,210	Total 10-3	13,480	14,100	(620)	

Estimate 2017/18 \$(000's)	Appropriation	Actual 2017/18 \$(000's)	Actual 2016/17 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
	10-4 Resource Development				
	(a) Manitoba Geological Survey				
3,592	(1) Salaries and Employee Benefits	3,542	3,537	5	
1,013	(2) Other Expenditures	1,436	1,715	(279)	4
	(b) Mines				
1,322	(1) Salaries and Employee Benefits	1,456	1,317	139	
2,019	(2) Other Expenditures	4,402	4,280	122	
	(c) Petroleum				
1,732	(1) Salaries and Employee Benefits	1,735	1,826	(91)	
2,395	(2) Other Expenditures	3,545	8,299	(4,754)	17
	(d) Boards and Commissions				
31	(1) Salaries and Employee Benefits	4	10	(6)	18
16	(2) Other Expenditures	5	19	(14)	18
	(e) Mineral Industry Support Program				
-	(1) Mineral Exploration Assistance Program	-	-	-	
-	(2) Prospector's Assistance Program	-	-	-	
97	(3) Manitoba Potash Project	89	75	14	
12,217	Total 10-4	16,214	21,078	(4,864)	
	10-5 Costs Related to Capital Assets				
1,150	(a) Amortization Expense	1,150	1,204	(54)	
518	(b) Interest Expense	518	579	(61)	
1,668	Total 10-5	1,668	1,783	(115)	
86,222	TOTAL GROWTH, ENTERPRISE AND TRADE	81,483	96,205	(14,722)	

Explanations:

1. *The variance is due to salary payments for the Ministers of Jobs and the Economy and Mineral Resources in April and May for the 2016/17 fiscal year.*
2. *The variance is due to severance payments made in 2016/17.*
3. *The variance is due to vacancies in 2017/18 and severance payments made in 2016/17.*
4. *The variance is primarily due to rationalization of operating expenses in 2017/18.*
5. *The variance is primarily due to a decrease in grant assistance authorized in Budget 2017*
6. *The variance is primarily due to adjustments to the Manitoba Industrial Opportunities Program (MIOP) portfolio provision and a smaller loan portfolio in 2017/18.*
7. *The variance is due to a smaller loan portfolio in 2017/18 resulting in lower interest recoveries.*
8. *The variance is due to the program being under review in 2017/18.*
9. *The variance is primarily due to the requirement to book a loan provision in 2016/17.*
10. *The variance is primarily due to increased contracts in 2017/18.*
11. *The variance is due to no grant assistance issued in 2017/18.*
12. *The variance is due to increased funding in line with the Plan 96/4 Tourism funding model.*
13. *The variance is due to the increase in the uptake of the program.*
14. *The variance is due to the tax credit winding-down.*
15. *The variance is due to vacancies in 2017/18.*
16. *The variance is due to an increase in grant assistance authorized in Budget 2017.*
17. *The variance is primarily due to an accrual of a liability for oil and gas production tax and royalty overpayments in 2016/17.*
18. *The variance is due to fewer board meetings in 2017/18.*

**Growth, Enterprise and Trade
Revenue Summary by Source (\$000's)
For Fiscal Year Ended March 31, 2018 (with comparative figures for the previous year)**

Actual 2016/17 \$(000's)	Actual 2017/18 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.	Source	Actual 2017/18 \$(000's)	Estimate 2017/18 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
Taxation								
9,372	7,912	(1,460)	1	Oil and Natural Gas	7,912	6,658	1,254	1
9,372	7,912	(1,460)		Sub-Total	7,912	6,658	1,254	
Government of Canada								
140	147	7		Flin Flon Inspection Agreement	147	185	(38)	
12,988	321	(12,667)	2	Soldier Settlement Board Mineral Rights	321	200	121	
13,128	468	(12,660)		Sub-Total	468	385	83	
Other Revenue								
8,674	8,170	(504)		Cost Recovery from Workers Compensation Board	8,170	10,063	(1,893)	2
18	23	5		Fees	23	13	10	3
4,269	3,550	(719)	3	Mineral Royalties and Fees	3,550	4,100	(550)	4
8,884	11,760	2,876	4	Petroleum Royalties and Fees	11,760	6,751	5,009	5
4,816	4,503	(313)		Sundry	4,503	5,846	(1,343)	6
26,661	28,006	1,345		Sub-Total	28,006	26,773	1,233	
49,161	36,386	(12,775)		TOTAL REVENUE	36,386	33,816	2,570	

Explanations:

Comparison to Previous Year

1. The variance is due to a decrease in the effective tax rate.
2. Soldier Settlement Board Mineral Rights payment in 2016/17 was a one-time payment from Natural Resources Canada to Manitoba.
3. The variance is primarily due to decreased forfeitures of cash payment in lieu of work on mining claims and mineral exploration licenses.
4. The variance is primarily due to increased leasing of crown mineral rights and higher royalty rates.

Comparison to Estimate

1. The variance is due to higher freehold tax, increased effective tax rate, and higher pricing for crude oil.
2. The variance is due to a reduction in salaries and in other operating expenditures eligible for cost recovery.
3. The variance is due to an increase in the number of blaster certificates.
4. The variance is due to decreased forfeitures of cash payment in lieu of work on mining claims and decreased forfeitures of cash deposit on mineral exploration licenses.
5. The variance is due to increased leasing of crown mineral rights and an increase of the effective tax rate.
6. The variance is due to a decrease in revenue recoverable from Manitoba Development Corporation and Manitoba's Opportunities Fund for expenditures related to Growth Through Immigration Strategy and Economic Development Support projects.

FIVE YEAR HISTORY
Growth, Enterprise and Trade
Five-Year Expenditure and Staffing Summary by Appropriation (\$000s)
For Five Years Ended March 31, 2018

Appropriation	Actual/* Adjusted Expenditures									
	2013-2014		2014-2015		2015-2016		2016-2017		2017-2018	
	FTE's	\$(000's)	FTE's	\$(000's)	FTE's	\$(000's)	FTE's	\$(000's)	FTE's	\$(000's)
Administration and Finance	47.00	3,945	47.00	4,042	47.00	3,969	44.00	3,841	41.00	3,296
Enterprise, Innovation & Trade	86.00	57,136	86.00	53,775	85.00	54,100	84.00	53,602	81.00	46,825
Labour and Regulatory Services	177.10	15,284	177.10	15,086	168.30	14,571	168.30	14,230	163.30	13,480
Resource Development	102.10	12,931	102.10	15,159	102.10	29,268	101.10	21,078	96.10	16,214
Costs Related to Capital Assets		2,598		2,288		2,007		1,782		1,668
TOTAL OPERATING	412.20	91,894	412.20	90,350	402.40	103,915	397.40	94,533	381.40	81,483
Expenditures Related to Capital Investment		-		149		-		-		-
TOTAL	412.20	91,894	412.20	90,499	402.40	103,915	397.40	94,533	381.40	81,483

* Adjusted figures reflect historical data on a comparable basis in those appropriations affected by reorganizations during the five years.

GROWTH, ENTERPRISE AND TRADE

PERFORMANCE MEASURES

The following section provides information on key performance measures for the department for the 2017/18 reporting year. All Government of Manitoba departments include performance measures in their Annual Reports to complement the financial results and provide Manitobans with meaningful and useful information about government activities and their impact on the province and its citizens.

For more information on performance reporting and the Manitoba government, visit <http://www.gov.mb.ca/finance/publications/performance.html>

Your comments on performance measures are valuable to us. You can send comments or questions to mbperformance@gov.mb.ca

Growth, Enterprise and Trade

BUSINESS DEVELOPMENT INDICATORS

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p><i>Venture capital available to Manitoba companies.</i></p> <p>Small Business Venture Capital Tax Credit – provides a mechanism to improve the access to equity capital for small businesses within Manitoba. Investors supplying cash equity to small businesses are entitled to apply a 45% Provincial tax credit against their Manitoba taxes payable.</p>	<p>Access to venture capital in Manitoba is directly related to the province's ability to attract, maintain and build business in Manitoba.</p> <p>The availability of venture capital impacts job creation, growth and the ability to attract professional and knowledge based workers to Manitoba.</p> <p>Supply of venture capital is linked to improved performance of small and medium-sized businesses.</p>	<p>In 2014, nine new companies were approved under the tax credit program and a total of \$2.7 million in equity was raised from 42 investors.</p> <p>In 2015, 24 new companies were approved under the tax credit program and a total of \$10.4 million in equity was raised from 135 eligible investors.</p>	<p>In 2017, 16 new companies were approved under the tax credit program and a total of \$21.9 million in equity was raised from 252 eligible investors.</p> <p>From 2008/9 through 2017/18, 120 applications have been approved and raised \$73.4 million in cash equity under the tax credit program.</p>	<p>Since the tax credit rate increased mid-2014, interest in the program has increased.</p> <p>Since the size and type of companies eligible for the tax credit were broadened in 2015, the number of companies accessing the tax credit has more than doubled and individual investors accessing the tax credit has more than tripled.</p>	<p>Private venture capital financing, which makes up a significant segment of this market, is limited to publicly available information.</p> <p>The tax credit program was established in 2008.</p> <p>In June 2014, the tax credit rate was increased from 30% to 45%.</p> <p>In Budget 2015, the target clientele was broadened to increase the maximum number of employees from 50 to 100 and to make non-traditional farming ventures and brew pubs eligible.</p>

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p>Community Enterprise Development Tax Credit - provides a mechanism to improve the access to equity capital for community based businesses within Manitoba.</p> <p><i>Support for small and medium-sized Manitoba business and entrepreneurs.</i></p>	<p>Small and medium-sized enterprises provide over 90% of private employment in Canada.</p>	<p>In 2014, one project was approved under the CED tax credit worth \$0.1 million in private investments.</p> <p>In 2015, two projects were approved to help raise \$0.1 million</p>	<p>During 2017, two organizations raised in aggregate \$2.7 million.</p>	<p>Interest in the program has increased since the program was transferred to Growth, Enterprise and Trade.</p>	

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p><i>Jobs Created & Retained</i></p> <p>Manitoba Industrial Opportunities Program (MIOP), loans are reserved for opportunities that create or maintain Manitoba jobs.</p>	<p>The creation and retention of jobs is important to the Manitoba economy and vital to attracting and retaining Manitoba residents.</p>	<p>From March 31, 2000 to March 31, 2016, MIOP loans have contained job obligations associated with 20,373 full time equivalent jobs.</p>	<p>As at March 31, 2018, the program has 12 active loans to 9 companies with 1606 Manitoba, full time equivalent jobs required and 1689 Manitoba full time equivalent jobs maintained.</p>	<p>The year to year trends are cyclical and can vary dramatically from year to year.</p>	<p>MIOP has shifted focus from job creation which was important in the 1990's when Manitoba had high unemployment rates to its current focus on increasing production capacity, competitiveness, and job retention, now that Manitoba has strong employment rates.</p>

Labour and Regulatory Services Indicators

What is being measured and using what indicator?	Why is it important to measure this?	Where are we starting from (baseline measurement)?	What is the most recent available value for this indicator?	What is the trend over time?	Comments/Recent Actions/ Report Links																
<p>The effectiveness of injury and illness prevention, including workplace safety and health enforcement, by measuring the time-loss injury rate.</p>	<p>This is a global measure that indicates the effectiveness of injury and illness prevention. Time-loss injuries result in personal suffering for Manitobans, as well as and lower productivity and higher insurance costs for industry.</p>	<p>We are starting from a baseline of 3.2 time-loss injuries per 100 workers in 2011.</p>	<p>The time-loss injury rate remained 2.9 per 100 full-time (estimated) workers in the 2017 calendar year.</p>	<p>The time-loss injury rate has declined by 9%, from 3.2 2011 to 2.9 in 2016 & 2017.</p>	<p>Rates are based on lost-time claims for workers covered by workers compensation. To help make further progress in reducing injuries, enforcement and education activities will continue to be increased, especially in those areas needing special attention.</p>																
<div data-bbox="268 850 1255 1383" data-label="Figure"> <p>The bar chart displays the Time Loss Injury Rate per 100 workers from 2011 to 2017. The y-axis ranges from 2.7 to 3.4. The data points are: 2011 (3.2), 2012 (3.3), 2013 (3.2), 2014 (3.1), 2015 (3.0), 2016 (2.9), and 2017 (2.9). The rate shows a general downward trend over the period, with a slight increase in 2012 before continuing to decrease.</p> <table border="1"> <caption>Time Loss Injury Rate Per 100 Workers</caption> <thead> <tr> <th>Year</th> <th>Rate</th> </tr> </thead> <tbody> <tr> <td>2011</td> <td>3.2</td> </tr> <tr> <td>2012</td> <td>3.3</td> </tr> <tr> <td>2013</td> <td>3.2</td> </tr> <tr> <td>2014</td> <td>3.1</td> </tr> <tr> <td>2015</td> <td>3.0</td> </tr> <tr> <td>2016</td> <td>2.9</td> </tr> <tr> <td>2017</td> <td>2.9</td> </tr> </tbody> </table> </div>					Year	Rate	2011	3.2	2012	3.3	2013	3.2	2014	3.1	2015	3.0	2016	2.9	2017	2.9	
Year	Rate																				
2011	3.2																				
2012	3.3																				
2013	3.2																				
2014	3.1																				
2015	3.0																				
2016	2.9																				
2017	2.9																				

What is being measured and using what indicator?	Why is it important to measure this?	Where are we starting from (baseline measurement)?	What is the most recent available value for this indicator?	What is the trend over time?	Comments/Recent Actions/ Report Links
The effectiveness of targeted enforcement strategies, by the number of severe injuries resulting in significant time away from work.	Severe injuries significantly alter individual's lives and result in high healthcare and insurance costs, as well as decreased productivity.	We are starting from a baseline of 2,814 severe injuries in 2012/13 (the first year for which data is available).	The number of severe injuries in 2017 was 2,630 (estimated).	The number of severe injuries has declined by 7%, from 2,814 in 2012 to 2,630 in 2017.	Severe injury statistics inform WSH's targeted enforcement strategies to ensure enforcement is strategic, efficient and effective.
The stability of the labour relations climate, indicated by the annual number of person-days lost per month through strikes and lockouts.	Person-days lost through strikes and lockouts disrupt the economy and may discourage investment in the province.	In 2011, an average of 2,335 person-days were lost per month.	In 2017, the average number of person-days lost per month was 190.	The number of person-days lost to labour disputes decreased in 2017 compared to the previous years and was still lower than in 2011.	During 2017/18, Conciliation and Mediation Services completed 98% of its conciliation assignments without a work stoppage. The branch also had a 68% success rate on its joint grievance mediation assignments and an 80% success rate on its expedited grievance mediation cases.
The number of Employment Standards claims voluntarily resolved in 30 days.	Resolving claims in a short timeframe significantly reduces costs and administrative requirements, while maintaining the ability to monitor compliance.	In 2007/08, 40% of claims were resolved in approximately 30 days.	In 2017/18, 64% of claims were resolved in approximately 30 days.	Over the course of the past decade, Employment Standards has increased the number of files resolved voluntarily in 30 days by almost 25%.	Employment Standards uses a Quick Resolution (QR) to achieve this level of voluntary compliance. In cases of repeated non-compliance, Employment Standards can adopt progressively stronger enforcement mechanisms.

What is being measured and using what indicator?	Why is it important to measure this?	Where are we starting from (baseline measurement)?	What is the most recent available value for this indicator?	What is the trend over time?	Comments/Recent Actions/ Report Links
The annual number of fires, the property loss statistics, and related injuries and fatalities.	Safeguarding both persons and property from fire and life safety hazards is one of the prime goals of the Office of the Fire Commissioner.	2011 is being used as the baseline year, when there were 5,042 fires in Manitoba, resulting in \$136 million in property loss, 251 injuries, and 22 fatalities.	In 2017, there were 11 fire-related fatalities. Data on fires, property loss, and injuries is not yet available. See the Office of the Fire Commissioner's 2017/18 Annual Report for more information.	Fire occurrence, property loss and fire-related injuries and fatalities have continued to decrease since 2011/12. Note: Property loss is subject to fluctuation due to construction costs or individual fires that may spike replacement in one year.	For more information, see the Office of the Fire Commissioner's 2017/18 Annual Report.

Trade Indicators

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
We are measuring how many Manitoba companies/organizations Manitoba Trade staff are working with in delivering programming and services.	This measure is important to track performance on delivering on the government's priorities outlined in the Transforming the Manitoba Public Service – Focusing on the Client and Fostering Innovation.	In the 2011/12 fiscal year, Manitoba Trade and Investment worked with 410 Manitoba companies /organizations to explore and/or expand exports to markets outside of Manitoba.	In 2017/18, Manitoba Trade and Investment supported 333 Manitoba companies / organizations to explore and/or expand exports to markets outside Manitoba.	The trend over time indicates the number of Manitoba companies / organizations Manitoba Trade and Investment works with fluctuates based off the companies'/organizations' needs and assistance required.	Manitoba Trade and Investment works with small to medium-sized enterprises (SMEs). The programming and services provided by Manitoba Trade and Investment staff are done in consultation with the business community.

Resource Development Indicators

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
Total Crown land under mineral disposition.	Number of mineral dispositions and area of Crown land under mineral disposition.	Due to the cost of holding dispositions, this reflects trends in exploration and development investment. 5 year baseline: 2013 Mineral tenure 9,285 dispositions 1,576,429 hectares	2017 Mineral tenure 1,824,185 hectares 9,286 dispositions	2005 Mineral tenure <i>(recent maximum)</i> 5,640,203 hectares 10,090 dispositions Since 2008, the trend has been a decline in the number of dispositions from the 2005 peak, with slow improvement in 2017.	A decline of 8% (improved over a decline of 16% in 2016) in the number of dispositions and a 68% decline (approx. 300,00 hectares (up over 2016) in the area under disposition from 2005 peak.
Annual mineral exploration expenditures.	Annual mineral exploration expenditures are the most direct indicator of the level of mineral exploration in the Province.	Exploration expenditures provide a baseline re: levels of investment in the sector. 5 year baseline: 2013 Mineral exploration: \$ 61.4 million	Mineral exploration and deposit appraisal and % of Canadian expenditures. 2017: \$45.3 million (2.3%)	2011 Mineral exploration: <i>(recent maximum)</i> \$140. Million A decline trend due to global market fluctuation since 2008, is now reflecting the sector's cyclical nature and a slow recovery.	Manitoba's mineral exploration expenditures fluctuate with commodity prices and global economic conditions. The estimated forecast for exploration expenditures for 2017 is \$45.3 million, a decrease of 4% from 2016 exploration expenditures of \$47.3 million.
Annual petroleum industry exploration and development capital expenditures.	Annual petroleum industry expenditures are the most direct indicator of the level of investment in Manitoba's petroleum resources.	5 year baseline: 2013 Petroleum exploration and development capital expenditures: \$1.3 billion	Exploration and development capital expenditures 2017: \$372.7 million	Petroleum exploration and development capital expenditures has seen decline of 79% since 2013, (slow recovery for 2017): 2014: \$828.1 million 2015: \$441 million 2016: \$270 million	Stats Canada reported in March 2018 that the oil and gas extraction subsector was up 2.1%, the fourth increase in five months. It is anticipated that a slow recovery in oil prices since late 2017 will continue to positively affect investment this year.

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
The number of reports, maps and other geoscience publications produced each year.	The division tracks the number of publications produced each year. A primary role of the Survey is to provide authoritative geoscience information to support/facilitate mineral exploration.	N/A	2017/18 publications: <ul style="list-style-type: none"> - 4 Open Files - 3 Preliminary Maps - Annual Report of Activities - 6 Data Repository Items - 7 Manitoba Mineral Commodities brochures 	2012/13 publications: <i>(recent maximum)</i> <ul style="list-style-type: none"> - 4 Geoscientific Reports - 4 Geoscientific Maps - 7 Preliminary Maps - Annual Report of Activities - 4 Open Files - 6 Data Repository Items 1 Stratigraphic Map 	

Annual pit and quarry rehabilitation expenditures.	Number of projects completed by the department; amount of land rehabilitated; and annual expenditures.	5-year baseline 2013: No. of Projects – 91 Area – 329 hectares Expenditures: \$3,341,629	2017: No. of Projects – 60 Area – 243 hectares Expenditures: \$2,877,602	Slight decline since 2013 in number of projects completed by the department.	The number of hectares of rehabilitated land has increased since 1992 to a cumulative total of 10,605.
--	--	--	--	--	--

Regulatory Accountability and Red Tape Reduction

Growth, Enterprise and Trade department is committed to implementing the principles of regulatory accountability as set out in *The Regulatory Accountability Act*. The department works to achieve balance with regulatory requirements, identify the best options for them, assess their impact and incorporate them in department activities, programs and in the development of all regulatory instruments.

A regulatory requirement is a requirement in a regulatory instrument for a person to take an action in order to:

- access a program or service offered by the government or a government agency
- carry on business
- participate in a regulated activity

Regulator accountability provides a framework to create a transparent, efficient and effective regulatory system. Red tape reduction aims to remove the regulatory requirements that are unclear, overly prescriptive, poorly designed, redundant, contradictory or antiquated. Not all regulatory requirements create red tape.

Regulatory Requirements

	Baseline (April 1, 2016)	2016/17 (March 31, 2017)	2017/18 (March 31, 2018)
Total number of regulatory requirements	138,608	138,826	138,979

	2016/17 from baseline	2017/18 from baseline
Net change in total number of regulatory requirements	218	371
% change	0.2%	0.3%

Note: The information in the tables above includes that of any Special Operating Agencies (SOAs) or other agencies that report to the Minister.

Achievements

Since April of 2016, the department's achievements in reducing regulatory requirements and eliminating red tape included:

- Amendments to the Labour Relations Act were passed to reduce red tape by transferring authority for appointing conciliation officers and grievance mediators from the Minister to the Director;
- Amendments to the Employment Standards Code were introduced that will eliminate the need for employers to obtain permits to employ young workers or to enter into alternative standard hours of work agreements with employees;
- Amendments to the Worker Recruitment and Protection Act were introduced that will eliminate the need for temporary help agencies and employment agency businesses to be licensed;

- Amendments to the Steam and Pressure Plants Act were introduced that will result in reduced inspection frequencies for various types of boilers and pressure vessels; and
- Amendments to the Buildings and Mobile Homes Act and the Fires Prevention and Emergency Response Act were introduced that will allow independent contractors to perform building and fire safety inspections on behalf of municipalities (currently they must directly employ their inspectors).

The Public Interest Disclosure (Whistleblower Protection) Act

The Public Interest Disclosure (Whistleblower Protection) Act came into effect in April 2007. This law gives employees a clear process for disclosing concerns about significant and serious matters (wrongdoing) in the Manitoba public service and strengthens protection from reprisal. The Act builds on protections already in place under other statutes, as well as collective bargaining rights, policies, practices and processes in the Manitoba public service.

Wrongdoing under the Act may be: contravention of federal or provincial legislation; an act or omission that endangers public safety, public health or the environment; gross mismanagement; or, knowingly directing or counseling a person to commit a wrongdoing. The Act is not intended to deal with routine operational or administrative matters.

A disclosure made by an employee in good faith, in accordance with the Act, and with a reasonable belief that wrongdoing has been or is about to be committed is considered to be a disclosure under the Act, whether or not the subject matter constitutes wrongdoing. All disclosures receive careful and thorough review to determine if action is required under the Act, and must be reported in a department's annual report in accordance with Section 18 of the Act.

The following is a summary of disclosures received by Manitoba Growth, Enterprise and Trade for fiscal year 2017/2018:

Information Required Annually (per Section 18 of The Act)	Fiscal Year 2017/2018
The number of disclosures received, and the number acted on and not acted on. <i>Subsection 18(2)(a)</i>	NIL
The number of investigations commenced as a result of a disclosure. <i>Subsection 18(2)(b)</i>	NIL
In the case of an investigation that results in a finding of wrongdoing, a description of the wrongdoing and any recommendations or corrective actions taken in relation to the wrongdoing, or the reasons why no corrective action was taken. <i>Subsection 18(2)(c)</i>	NIL

APPENDIX A

FINANCIAL INFORMATION

Growth, Enterprise and Trade
Summary of Business Assistance
2017/18 Fiscal Year

GRANT ASSISTANCE – COMMERCIALIZATION SUPPORT FOR BUSINESS	<u>601,062</u>
	<u>\$ 601,062</u>

APPENDIX B
FINANCIAL INFORMATION

Growth, Enterprise and Trade
Listing of Business Assistance
 2017/18 Fiscal Year

Company Name	Total Expended
4573464 Manitoba Ltd.	3,545
Accurate Dorwin Ltd	26,771
Agronomix	9,677
Avant Systems Group	2,577
B/K English Industries	6,684
Bold Innovation Group	18,340
Buffalo Creek Mills	8,510
Campfire Union	30,000
Cobra Structures	4,893
Dr. Beetroot Canada Inc.	932
Emerge Knowledge Design Inc	3,431
Fastoche Canada Inc.	60,000
Heartland International English School	2,153
huna Natural Apothecary	70,000
IDFusion Software Inc.	968
Innovate Manitoba	10,253
Integrated Engineering Software	5,665
Jackson Springs Water Corp	5,846
JCA Electronics	15,225
Koble Inc	4,813
Konex Wake Parks	48,194
Kraus Global Ltd.	5,225
Lakeland Group Inc.	4,414
Mexia Interactive	10,000
MORR Transportation Consulting	14,000
MSPrebitotics Inc	7,144
MWG Apparel Corp.	3,962
Nature Soap and Spa Inc	4,304
Norima Consulting Inc	22,760
Northstar Robotics Inc	50,000
Oi Furniture	7,053
Osorno Enterprises Inc.	8,139
PharmaServe Canada	50,000
Phason Inc.	1,154

Piccola Cucina Inc	6,983
Pizza Trucks of Canada	18,927
ProForma Engineering	4,937
Quickfyre Innovations Inc.	3,262
Scootaround Inc.	3,392
Setcan Corp	5,275
State Industries	1,040
Sugar of the Nile Ltd.	3,691
Triple 3 Biotechnology	5,000
VastCon Inc.	15,112
ViTal Functional Foods	6,494
Wildman Ricing Ltd.	320
Total Cash Flowed	\$ 601,062